

November 2, 2015

Dear Members of the Davidson County delegation of the 109th Tennessee General Assembly,

Thank you for your continued service to Middle Tennessee and your support of the Metropolitan Nashville Airport Authority (MNAA).

MNAA continues to find innovative ways to move forward and bring the spirit of Music City to travelers at John C. Tune Airport (JWN) and Nashville International Airport (BNA). From new nonstop services to pioneering sustainability initiatives, we're constantly working to enhance the Nashville Airports Experience.

We recently broke ground on an unprecedented and internationally noteworthy project that will harness a former 43-acre rock quarry to cool the airport terminal, saving more than \$430,000 in energy costs each year. BNA's geothermal lake plate cooling system will be the largest of its kind in North America and possibly the world. It has been incredible to watch the creativity and expertise of our sustainability team in bringing this project to life—one that places us, once again, at the forefront of the airport industry.

Over the past months, we've also:

- <u>Unveiled new solar-powered electric vehicle charging stations in the Short Term Parking Garage at BNA;</u>
- Welcomed Alaska Airlines with a gate party and ceremony for the inaugural flight from BNA to Seattle:
- Begun nonstop service to Indianapolis through OneJet, and;
- Celebrated the grand re-opening of JWN with a ribbon-cutting ceremony after a 60-day closure for major runway and terminal reconstruction and safety projects.

As we all know, Nashville and BNA are breaking records each day, week and month. With every new project and program, we strengthen our position as a leading airport across the U.S. and the world and better serve our customers in this region.

Below is a summary of MNAA's operating activities for the first quarter of fiscal year 2016. Thank you again for your support and interest. If you have any questions of if there's anything I can do for you, please do not hesitate to contact me at Rob_Wigington@nashintl.com.

Best regards,

The Waingto

Robert R. Wigington
President and CEO
Metropolitan Nashville Airport Authority

July H. Thasley

Juli H. Mosley, P.E. Chair Metropolitan Nashville Airport Authority Board of Commissioners

July - September 2015

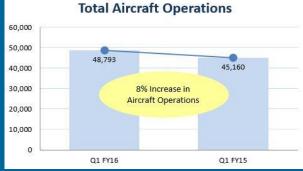
Federal Grant Activity: \$3,822 • State Grant Activity: \$1,749

BNA Operating Activity:

Total Aircraft Operations

Q1 FY16: Q1 FY15: Difference (#): Percentage (%):

48,793 45,160 3,633 8.0%



Total Enplaned Pasengers

 Q1 FY16:
 1,542,663

 Q1 FY15:
 1,426,245

 Difference (#):
 116,418

 Percentage (%):
 8.2%

Total Enplaned Passengers 1,800,000 1,600,000 1,542,663 1,400,000 1,426,245 1,200,000 1,000,000 8.2% Increase in 800,000 **Enplaned Passengers** 600,000 400,000 200,000 Q1 FY16 Q1 FY15

Nonstop Destinations Served

 Q1 FY16:
 53

 Q1 FY15:
 46

 Difference (#):
 7

 Percentage (%):
 15.2%



Q1 FY16 Capital Spend (000)

MNAA: \$2,015
Federal: \$912
State: \$1,229
Other: \$187
\$4,343



Q1 FY16 Revenue (000)

 Passenger Airline:
 \$9,350

 Parking:
 \$10,174

 Concession:
 \$5,918

 Rents & Other:
 \$3,301

 Cargo:
 \$270

 \$29,013







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