



Metropolitan Nashville Airport Authority™

LEGISLATIVE UPDATE

FOURTH-QUARTER REPORT FY13

November 13, 2013

Dear Members of the Davidson County delegation of the 108th Tennessee General Assembly,

I'm pleased to report that Nashville International Airport (BNA) reached an important milestone this summer — one our airport has not hit since the departure of the American Airlines hub in 1996. For only the second time in BNA history, more than 10 million passengers traveled through the airport during fiscal year (FY) 2013.

We also had a record-setting May when more than 950,000 passengers traveled through BNA. With interest in Nashville growing and the addition of 14 new nonstop flights — including Boston, Pittsburgh and Cleveland — since June 2012, BNA is bustling. In fact, October marked 37 of 38 months of year-over-year growth. BNA was recently ranked the 8th Best Airport in America by *Travel & Leisure* magazine.

Earlier this year, the Metropolitan Nashville Airport Authority (MNA) announced the appointment of two new commissioners: Aubrey B. Harwell, III, attorney, Neal & Harwell, PLC; and Nicole R. Maynard, president, Chase Tennessee. Mayor Dean also reappointed Rod Essig and Bobby Joslin to continue service on the board.

We are also excited about new developments with our sustainability programs. Over the last quarter, MNA recycled more than 53 tons of materials, including paper, plastic and aluminium. MNA was also the recipient of a grant totaling \$181,250 in July by Tennessee Governor Bill Haslam and Tennessee Department of Environment and Conservation Commissioner Bob Martineau as part of the Clean Tennessee Energy grant program. The grant will fund the construction of a solar canopy parking structure at BNA that will generate sustainable electricity for the Middle Tennessee Power grid. The grant will also fund the installation of at least three new electric vehicle charging stations and design plans call for the use of "green" power to electrify nearby parking lot lighting, which will be retrofitted with LED technology. Additionally, rainfall runoff from the canopy array will be captured and stored for the purpose of irrigating nearby landscaping.

To celebrate the 25th anniversary of the Arts at the Airport program, MNA shared over 50 pieces of artwork from its permanent collection with the Nashville Public Library. The exhibit, entitled *First Flight Out: Metropolitan Nashville Airport Authority Shares Its Corporate Art Collection*, is on display until January 5, 2014.

MNA welcomes the opportunity to answer your questions about our efforts to meet the growing demands of the Middle Tennessee community. We remain committed to providing the best customer experience in the nation to the millions of travelers who pass through our terminals. Thank you for your interest in MNA and for your service to the state of Tennessee.

Regards,

Robert R. Wigington, IAP
President and CEO
Metropolitan Nashville Airport Authority

Juli H. Mosley, P.E.
Chair
Metropolitan Nashville Airport Authority Board of Commissioners

STATISTICAL HIGHLIGHTS

April 2013 – June 2013

Federal Grant Activity: \$1,380,127 • State Grant Activity: \$163,617

BNA Operating Activity:

Total Aircraft Operations

Q4 FY13:	45,783
Q4 FY12:	45,409
Difference (#):	374
Percentage (%):	0.8%

Gross Certified Landed Weight (GCLW)

Q4 FY13:	1,710,944
Q4 FY12:	1,580,033
Difference (#):	130,911
Percentage (%):	8.3%

Enplanements (EPAX)

Q4 FY13:	1,400,025
Q4 FY12:	1,319,780
Difference (#):	80,245
Percentage (%):	6.1%

Vehicles Parked

Q4 FY13:	370,673
Q4 FY12:	379,733
Difference (#):	-9,060
Percentage (%):	-2.4%

Passenger Facility Charge (PFC) Revenue

Q4 FY13:	\$3,785,923
Q4 FY12:	\$3,166,387
Difference (\$):	\$619,536
Percentage (%):	19.6%

REVENUES Q4 FY13 (000)

Op rev FY13:	\$25,968
Op rev FY12:	\$21,394
Difference (\$):	\$4,574
Percentage (%):	21.4%

Quarterly revenues detail (000):

Passenger Airline	\$8,511
Parking	\$9,384
Concession	\$5,077
Rents & Permits	\$2,596
Cargo	\$400
	\$25,968

EXPENSES Q4 FY13 (000)

Op exp FY13:	\$21,477
Op exp FY12:	\$19,286
Difference (\$):	\$2,191
Percentage (%):	11.4%

Quarterly expenses detail (000):

Personnel	\$9,168
Purchased Services	\$8,415
Materials & Supplies	\$1,424
Utilities	\$1,424
Other	\$1,046
	\$21,477

MNAA Mission/Vision

To provide the Nashville Airports Experience through outstanding customer service, facilities and services, bringing the heartbeat of Music City to the airport.

MNAA Core Values

E³: Enterprising,
Entertaining,
Exercising, Intersecting

