

WELCOME



BUSINESS *Taking Off*

Metropolitan Nashville Airport Authority



Rob Wigington

President and CEO

Bobby Joslin

MNAA Board Chair



Metropolitan Nashville Airport Authority™



Development and Engineering

Robert Ramsey, P.E., A.A.E.

Chief Engineer and
Vice President of Development & Engineering

Traci Holton, P.E., C.M.

Manager – Design



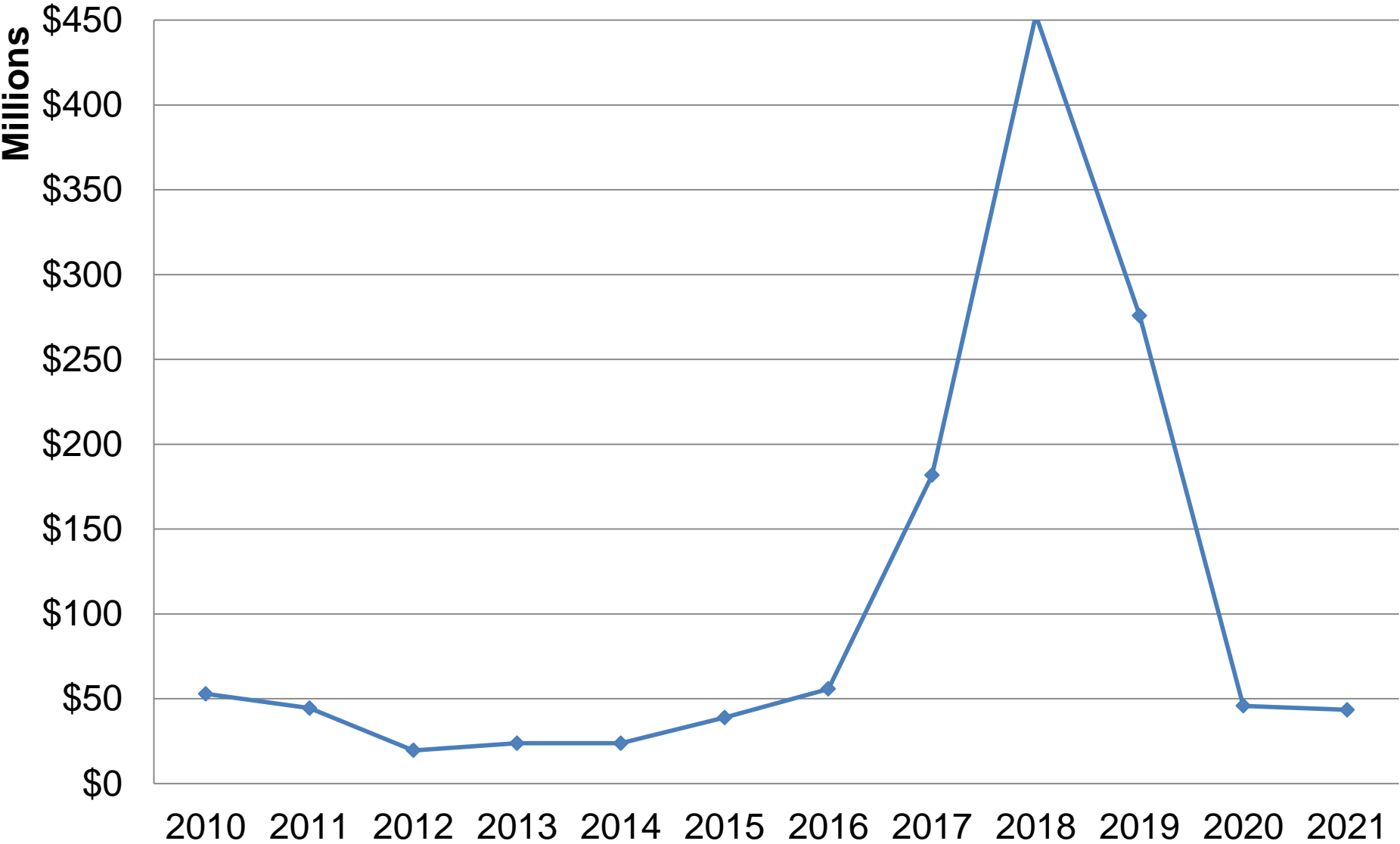


Metropolitan Nashville Airport AuthoritySM

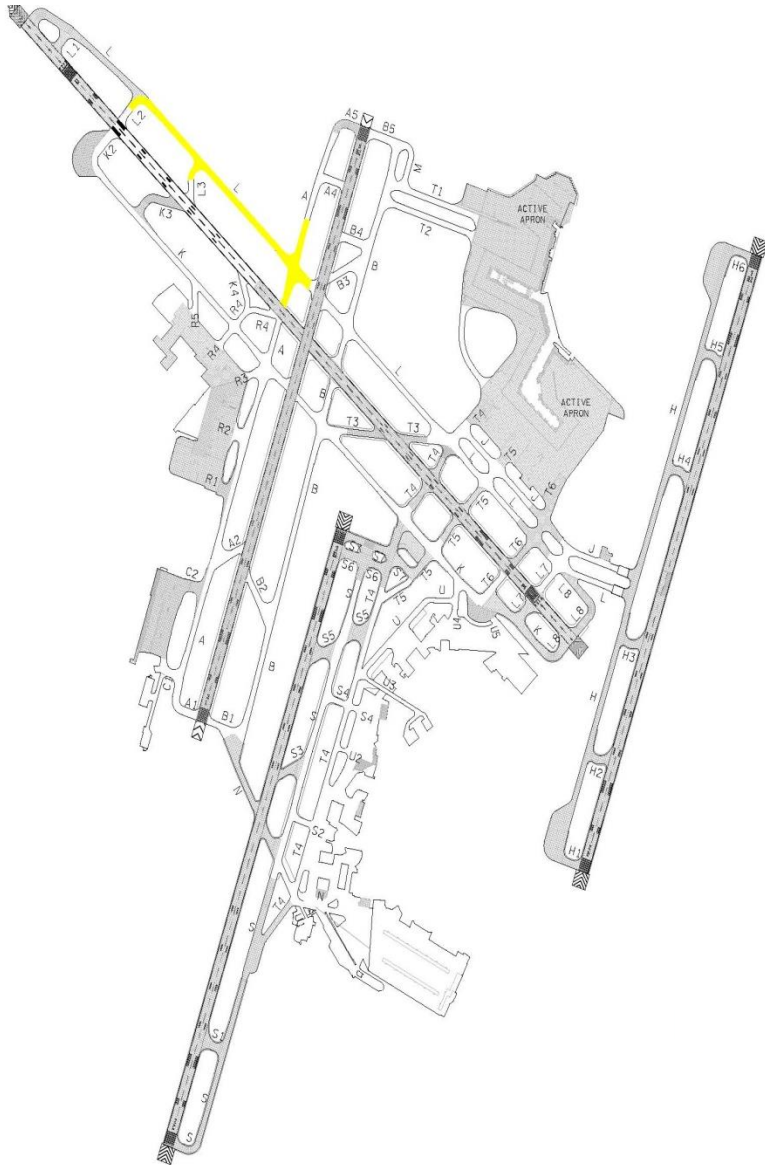
Nashville International Airport
Capital Projects
Fiscal Year 2017



Budget



Taxiway Lima Rehabilitation (2L to L2) including Lima/Alpha Intersection



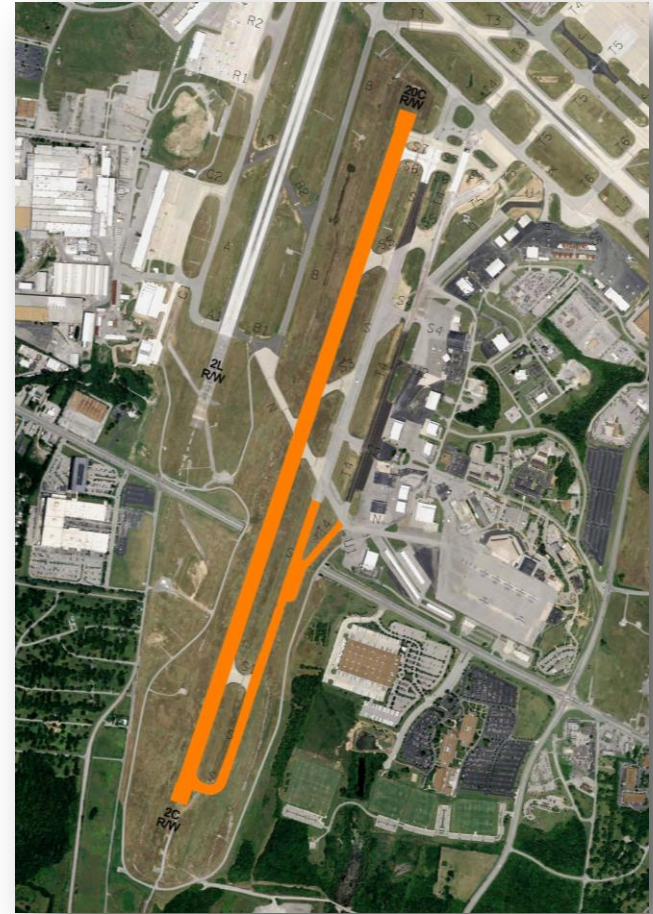
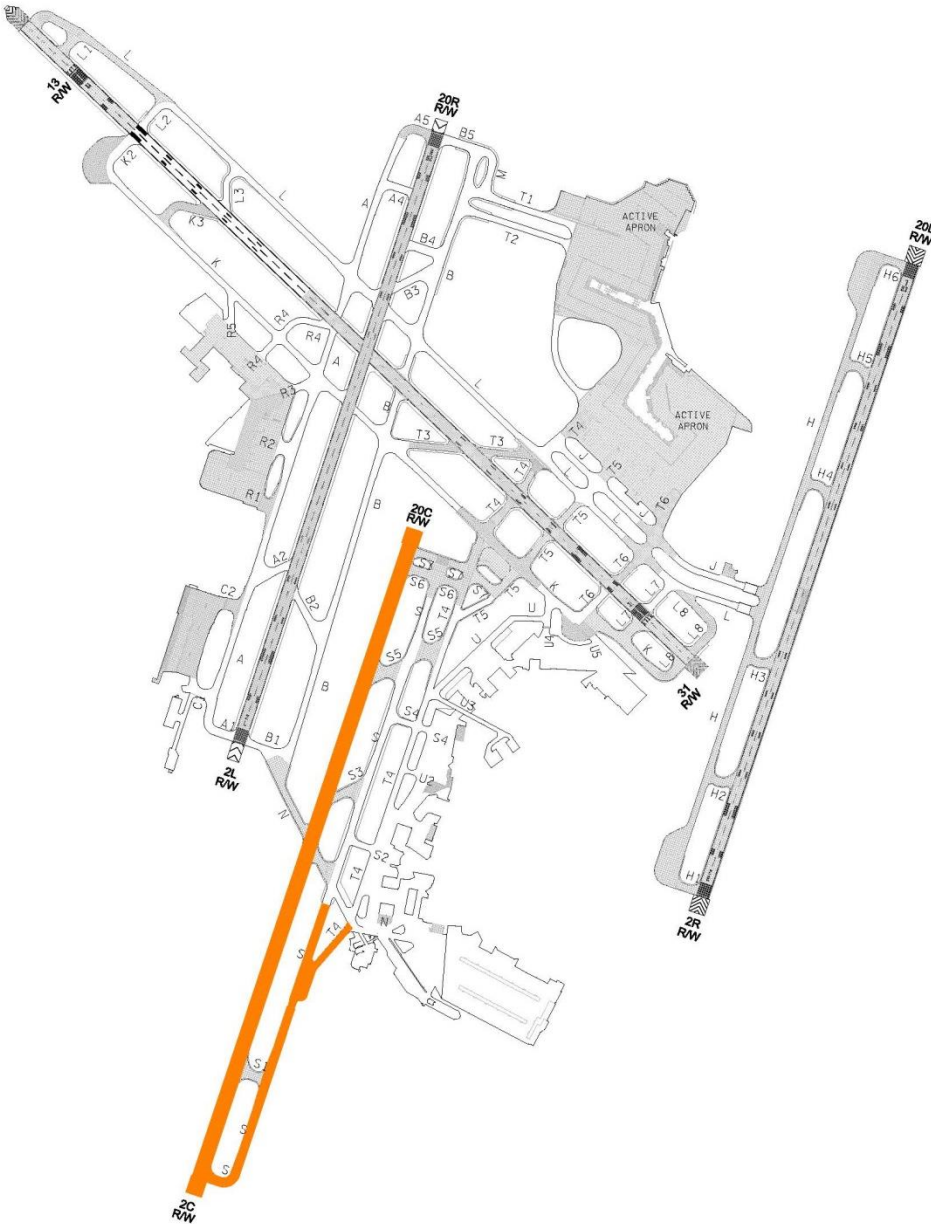
RFQ Date:	May 2016
Bid Date:	February 2017
Construction Cost:	\$ 11,000,000

Construct CNG Fueling Station



RFP Date:	May 2016
Construction Cost:	\$1,000,000

Rehab Runway 2C/20C and Sierra South



Bid Date:

May 2016

Construction Cost:

\$ 750,000

FIDS & PA/Visual Paging Replacement



RFQ Date:

May 2016

Bid Date:

December 2017

Construction Cost:

\$ 4,750,000

Mobile Equipment Maintenance Building



RFQ Date:	May 2016
Bid Date:	February 2017
Construction Cost:	\$ 2,500,000

Renovate Economy & Cab Holding Restroom Building



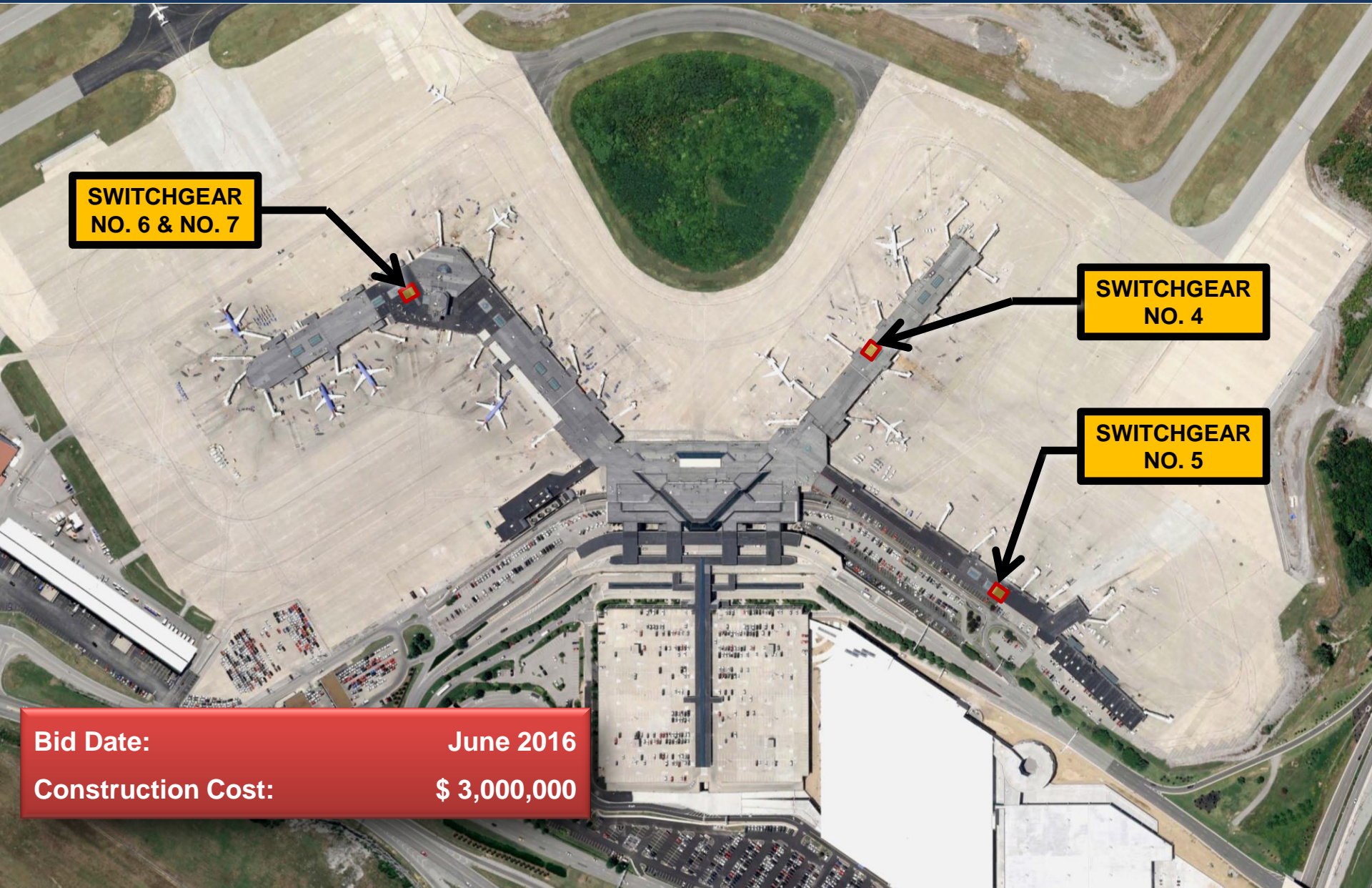
Bid Date: May 2016
Construction Cost: \$ 300,000

Power Requirements for Passenger Boarding Bridges (Part 2)



Bid Date:	June 2016
Construction Cost:	\$ 2,000,000

Switchgear, Phase IV (Units 4, 5, 6 & 7)



**SWITCHGEAR
NO. 6 & NO. 7**

**SWITCHGEAR
NO. 4**

**SWITCHGEAR
NO. 5**

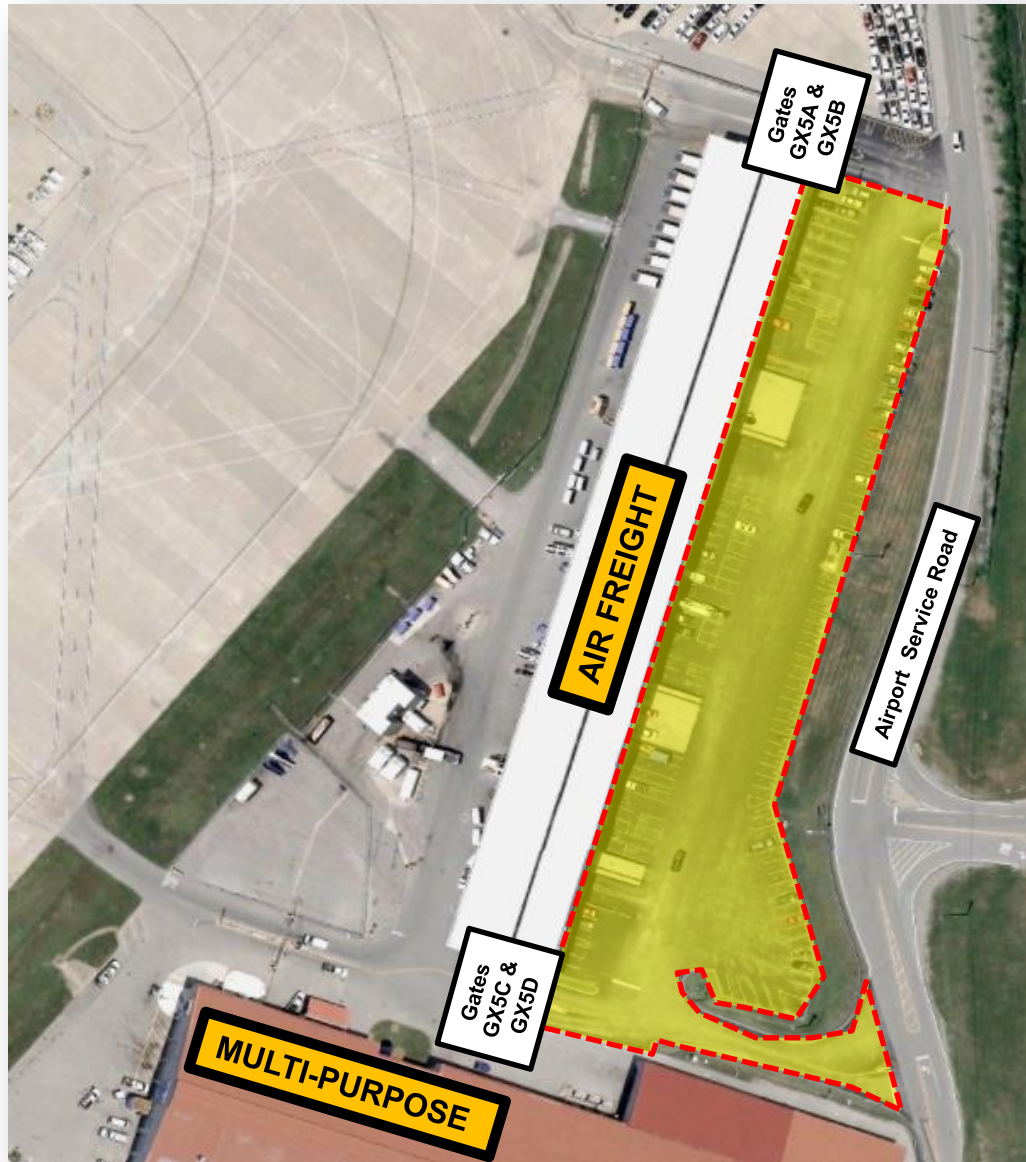
Bid Date:

June 2016

Construction Cost:

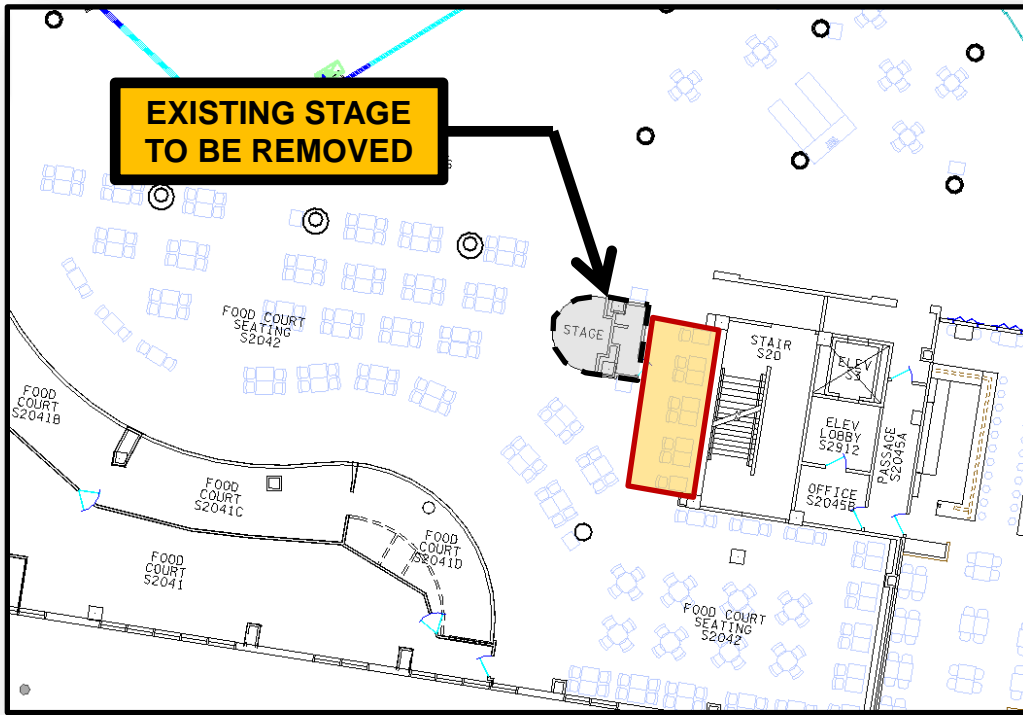
\$ 3,000,000

Annual Terminal Roadway Rehabilitation



Bid Date:	June 2016
Construction Cost:	\$ 800,000

'C' Concourse Arts at the Airport Stage Renovation



Bid Date: June 2016
Construction Cost: \$ 150,000



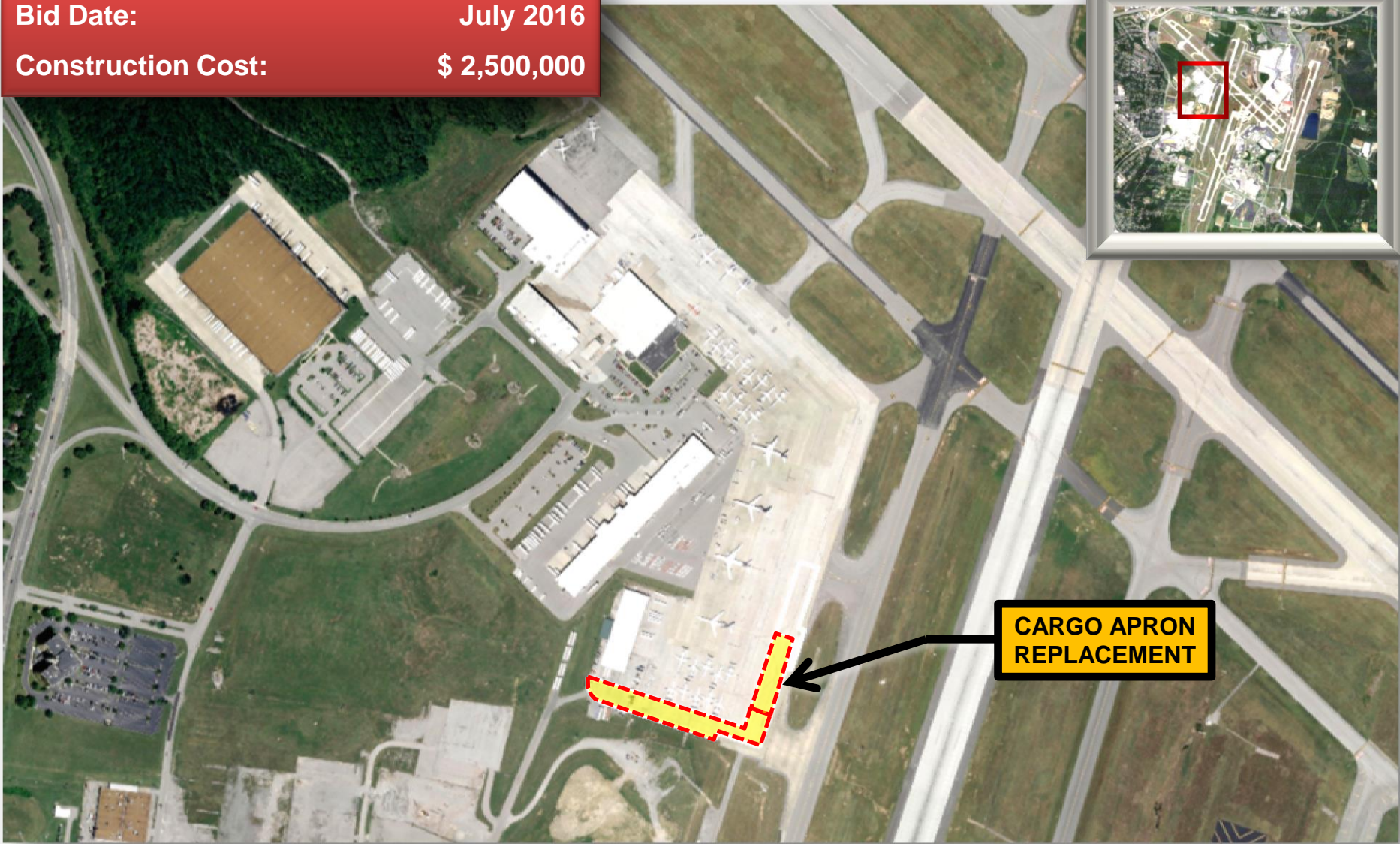
Cargo Apron Slab Replacement (Phase III)

Bid Date:

July 2016

Construction Cost:

\$ 2,500,000



**CARGO APRON
REPLACEMENT**

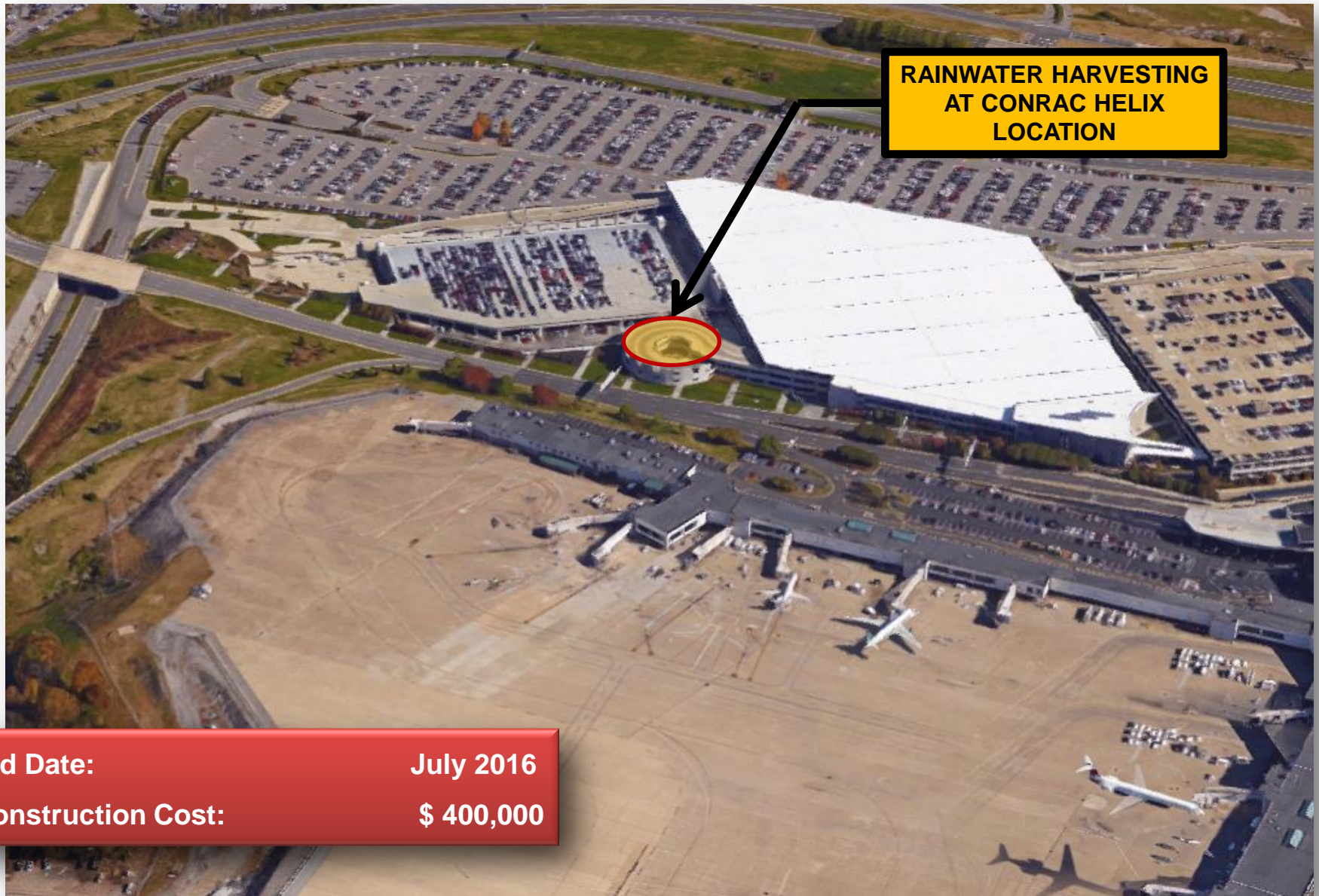
Terminal and Landside Area Expansion (Initial Design)



RFQ Date:

July 2016

CONRAC Rainwater Harvesting



**RAINWATER HARVESTING
AT CONRAC HELIX
LOCATION**

Bid Date:	July 2016
Construction Cost:	\$ 400,000

Terminal Generator Replacement (Phase I)



**ELECTRICAL
ROOM
(S1171)**

**GENERATOR
ROOM
(N1056A)**

Bid Date:

July 2016

Construction Cost:

\$ 750,000

CSF Build-Out, (Phase 2) - Airfield Equipment Shelters

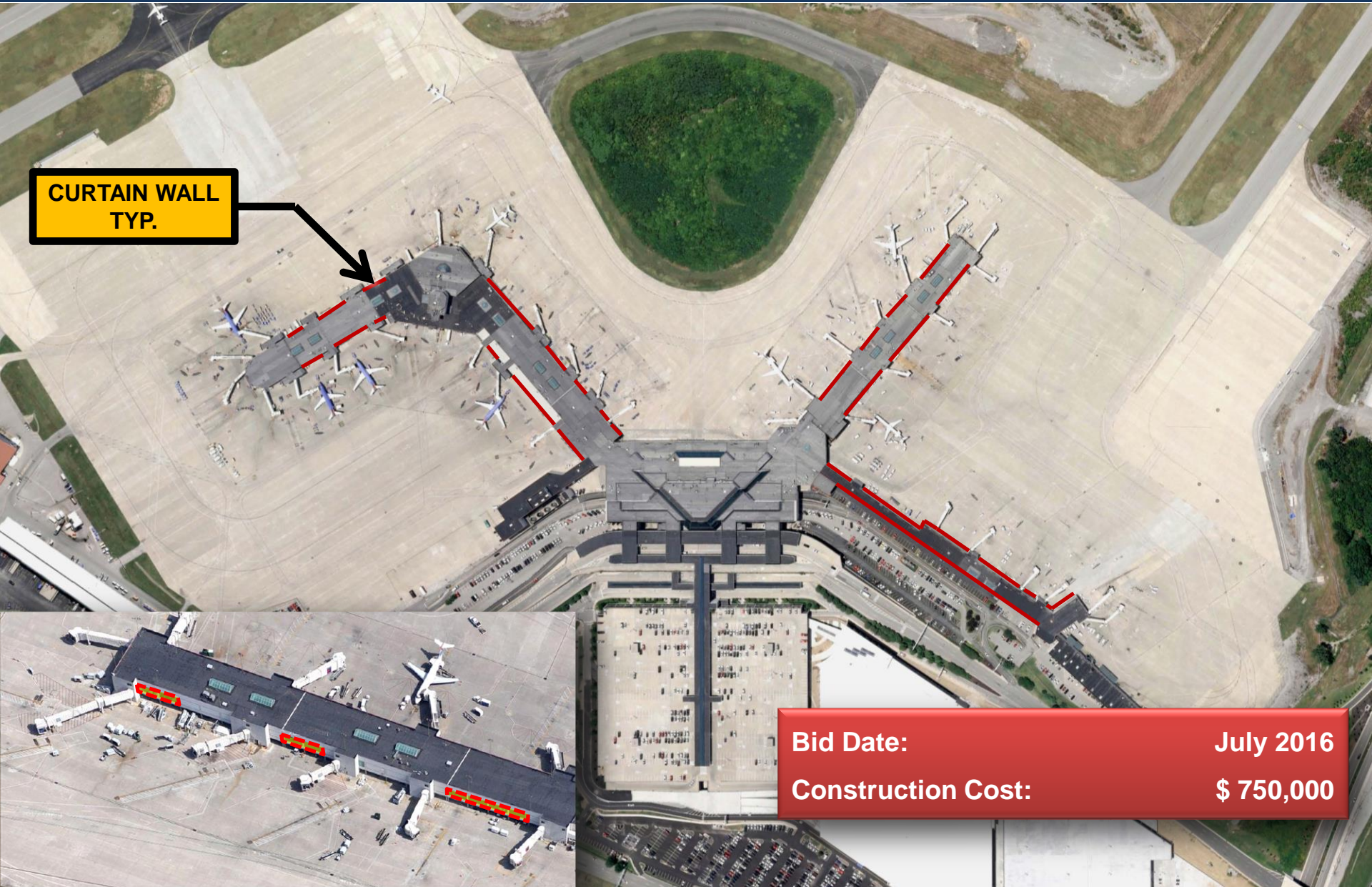


Bid Date: August 2016

Construction Cost: \$ 1,500,000

Concourse Curtain Wall Replacement

**CURTAIN WALL
TYP.**



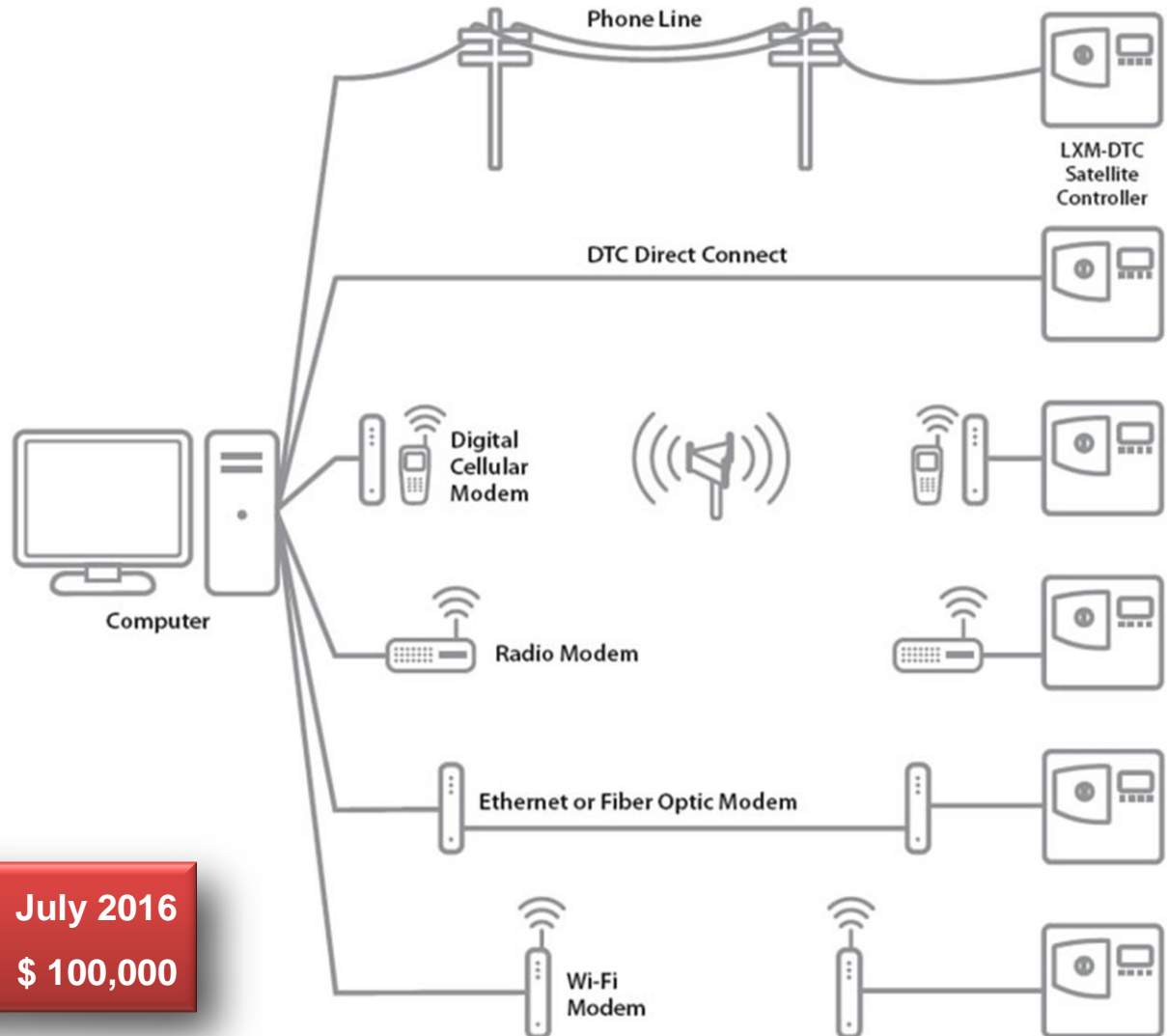
Bid Date:

July 2016

Construction Cost:

\$ 750,000

Centralized Irrigation System



Bid Date: July 2016
Construction Cost: \$ 100,000

Camera System Upgrade



Design:

August 2016

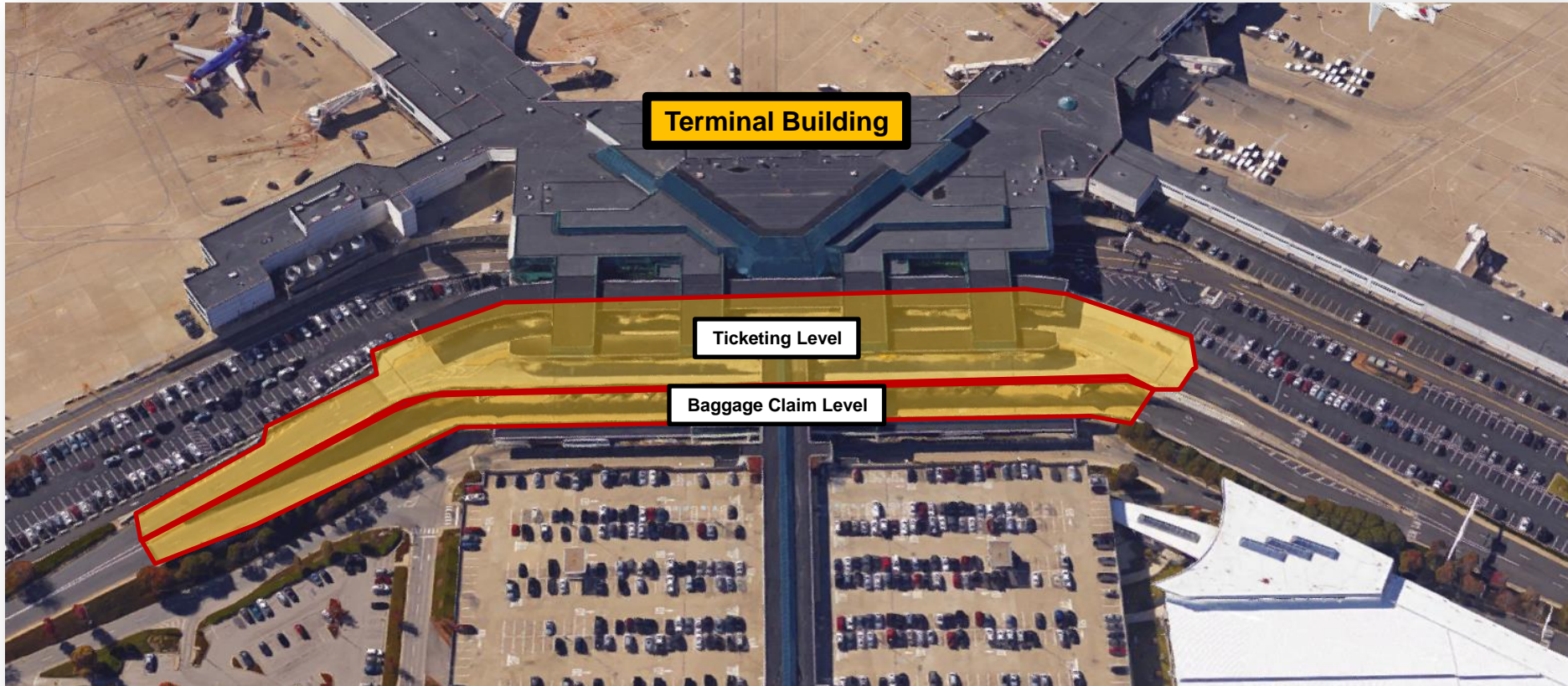
Bid Date:

January 2017

Construction Cost:

\$ 850,000

Landside Expansion Joint Replacement



Bid Date: August 2016

Construction Cost: \$200,000

Two Additional Elevators in Terminal



Bid Date:

September 2016

Construction Cost:

\$ 800,000

CONRAC Sustainability Improvements



Bid Date: September 2016

Construction Cost: \$2,500,000



Site Development West of Embraer



RFQ Date:

September 2016

Bid Date:

November 2017

Construction Cost:

\$ 3,200,000

Land Preparation Development



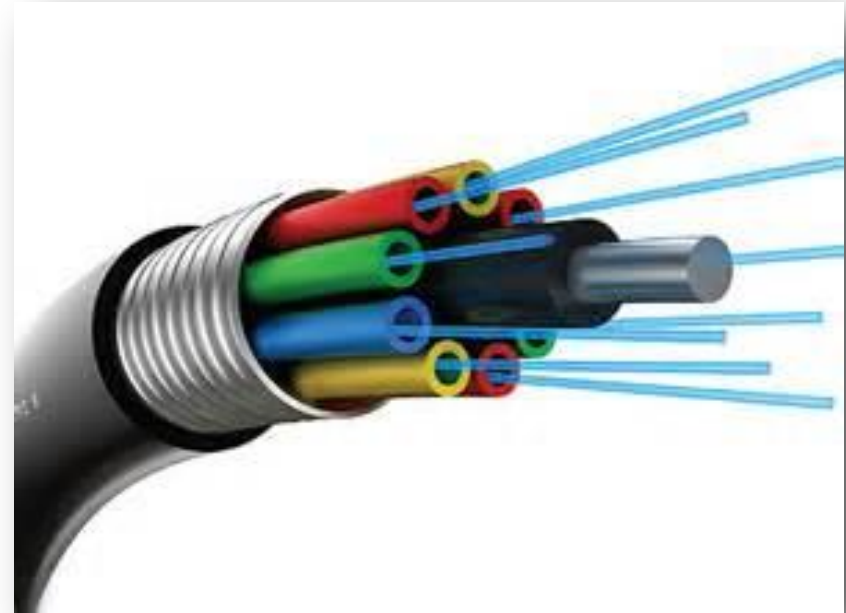
RFQ Date:	September 2016
Bid Date:	March 2017
Construction Cost:	\$ 2,500,000

Restore Terminal & Concourse Exterior Facade



RFQ Date:	October 2016
Bid Date:	June 2016
Construction Cost:	\$ 1,600,000

Fiber Backbone/Distribution Network Installation



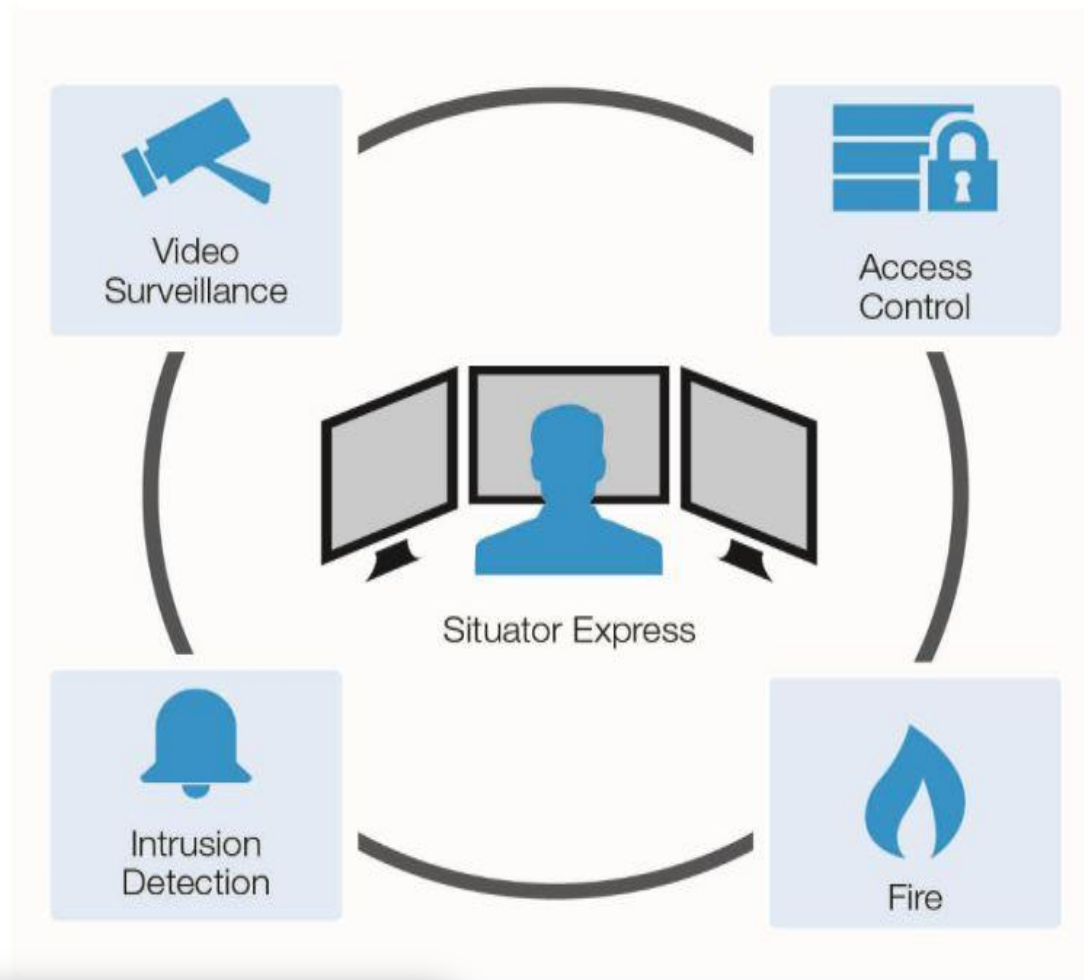
RFQ Date:	November 2016
Bid Date:	June 2017
Construction Cost:	\$ 2,000,000

Alternative Energy Generation Project



RFQ Date:	November 2016
Bid Date:	June 2017
Construction Cost:	\$2,500,000

PSIM - Physical Security Information Management



RFP Date: November 2016

Construction Cost: \$ 300,000

Terminal Area Parking Garage

Construction Manager at
Risk

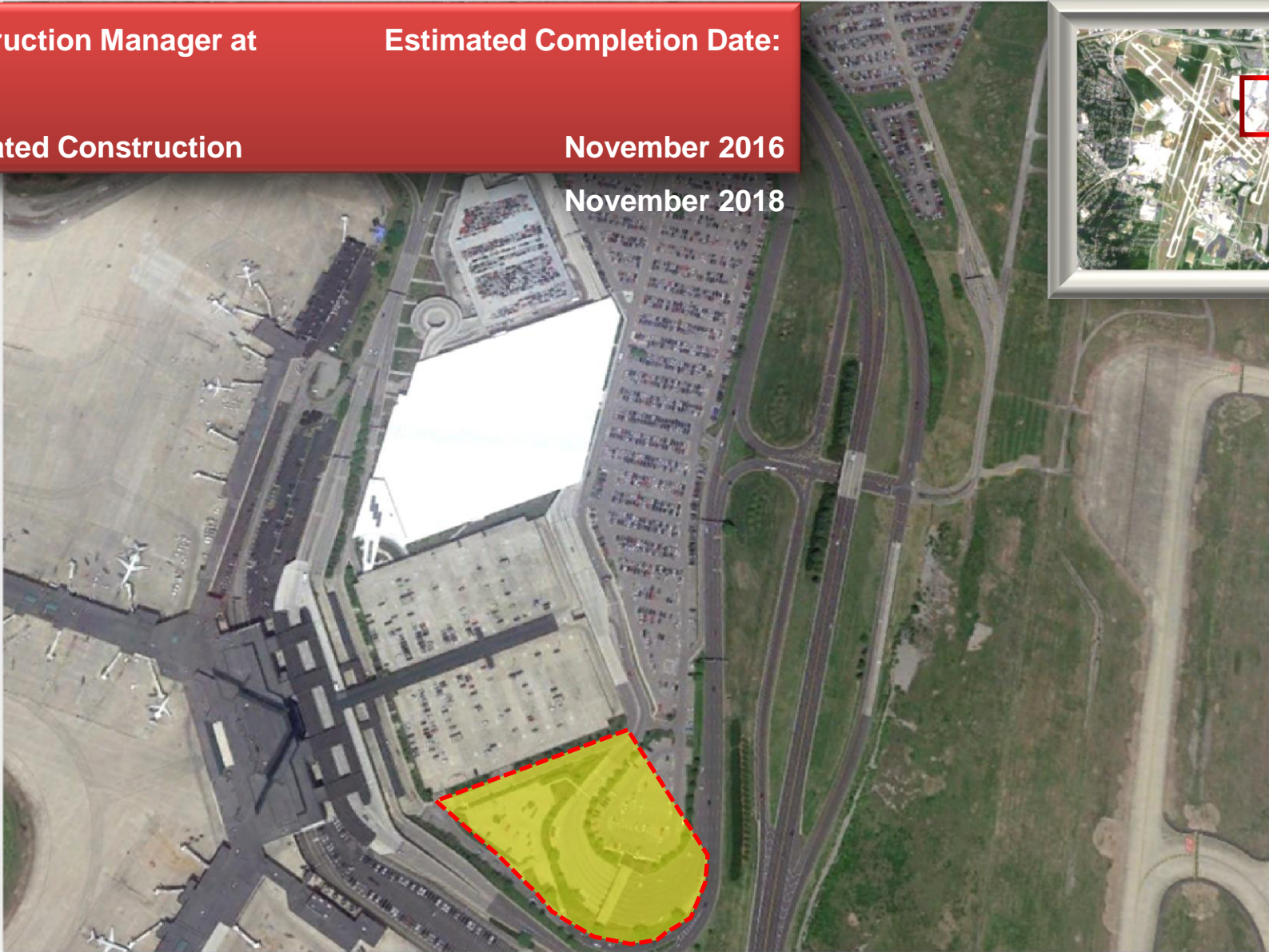
Estimated Construction

Date:

Estimated Completion Date:

November 2016

November 2018



Reconstruct Taxiway November, N/T-4 Intersection



Bid Date:

December 2016

Construction Cost:

\$ 3,200,000

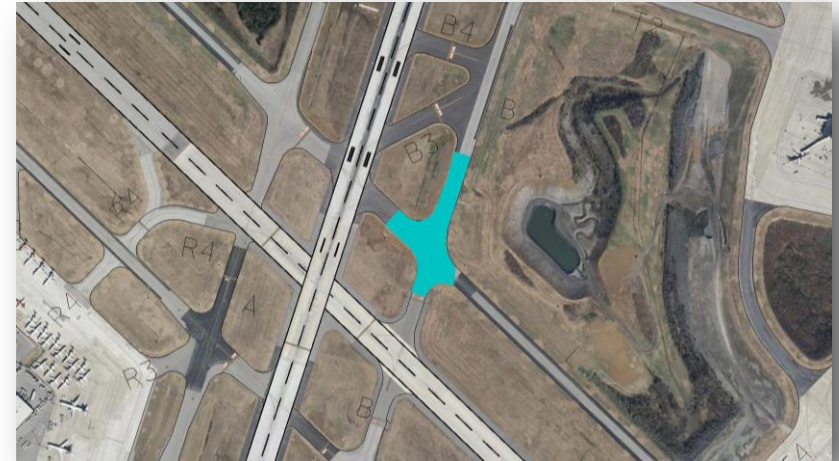
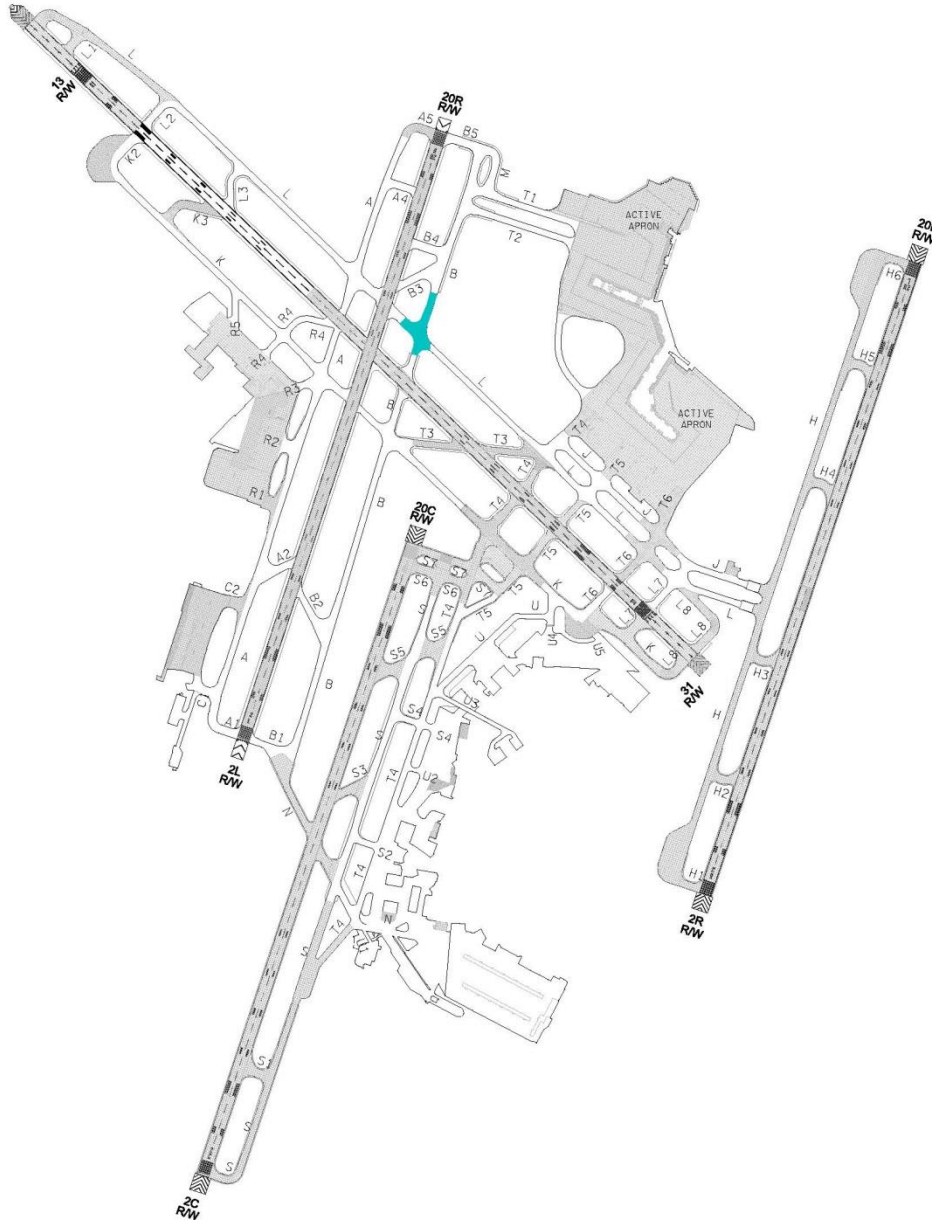
Site Prep for 32 Acres South of M'Boro Road Parcel



Bid Date: January 2017

Construction Cost: \$4,000,000

Reconstruction Taxiway Bravo/Lima Intersection



Bid Date:

March 2017

Construction Cost:

\$ 4,000,000

Annual Airfield Rehabilitation



Bid Date:

March 2017

Construction Cost:

\$ 600,000

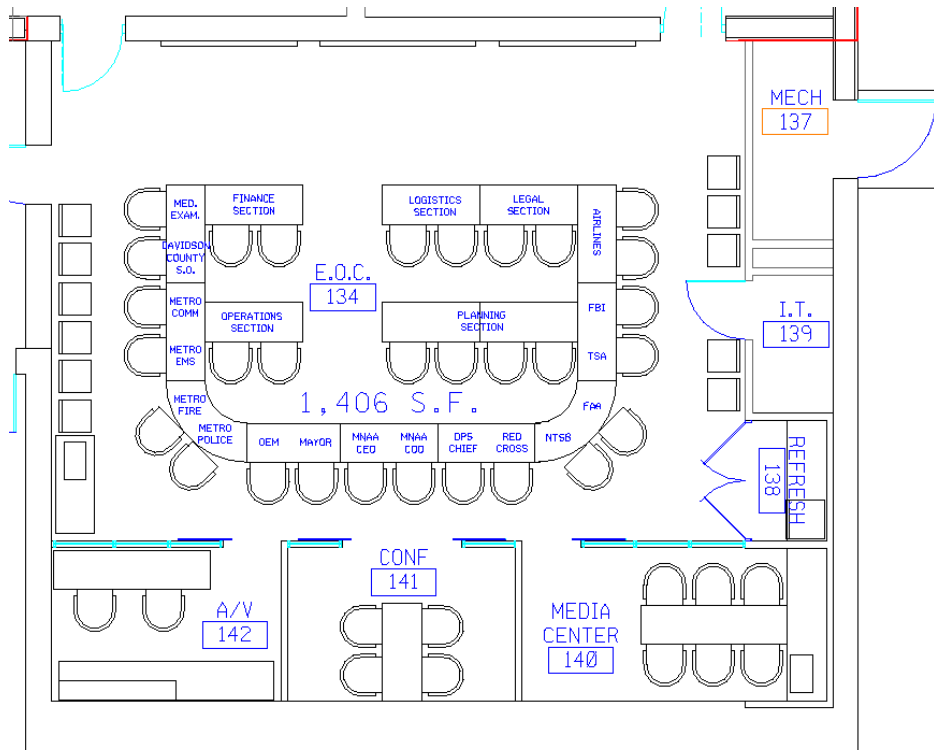
Airport Emergency Operations Center

Bid Date:

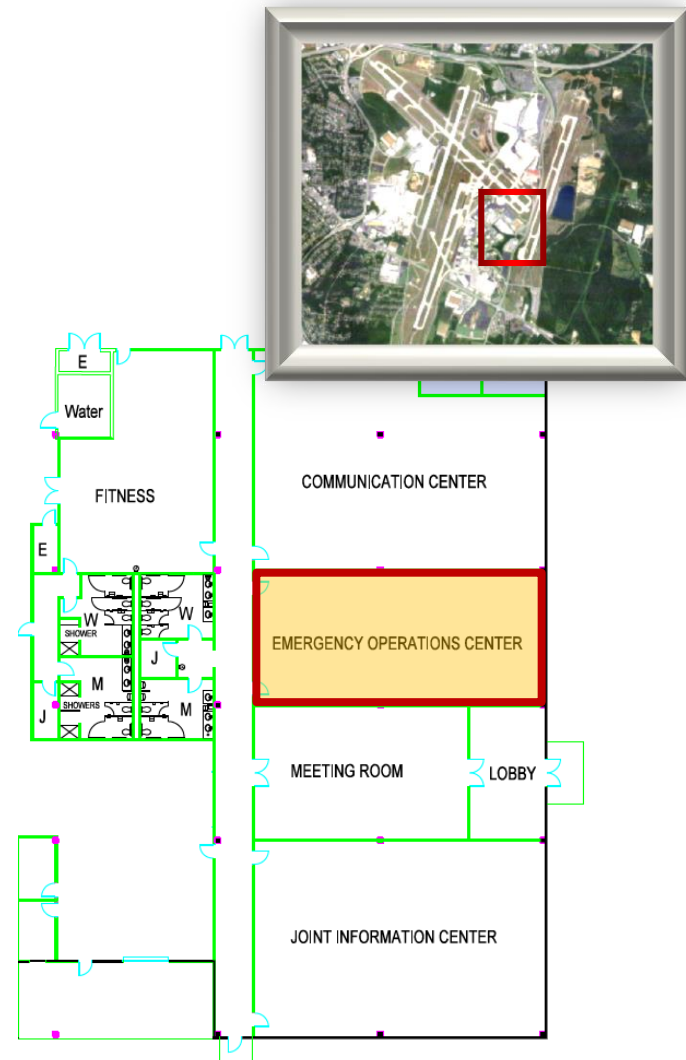
May 2017

Construction Cost:

\$ 1,800,000



**EXISTING LOCATION
ARFF BUILDING**



**NEW LOCATION
CSF BUILDING**



Gassaway Fire Alarm



Bid Date: March 2017

Construction Cost: \$75,000



Metropolitan Nashville Airport AuthoritySM

John C. Tune Airport Capital Projects Fiscal Year 2017

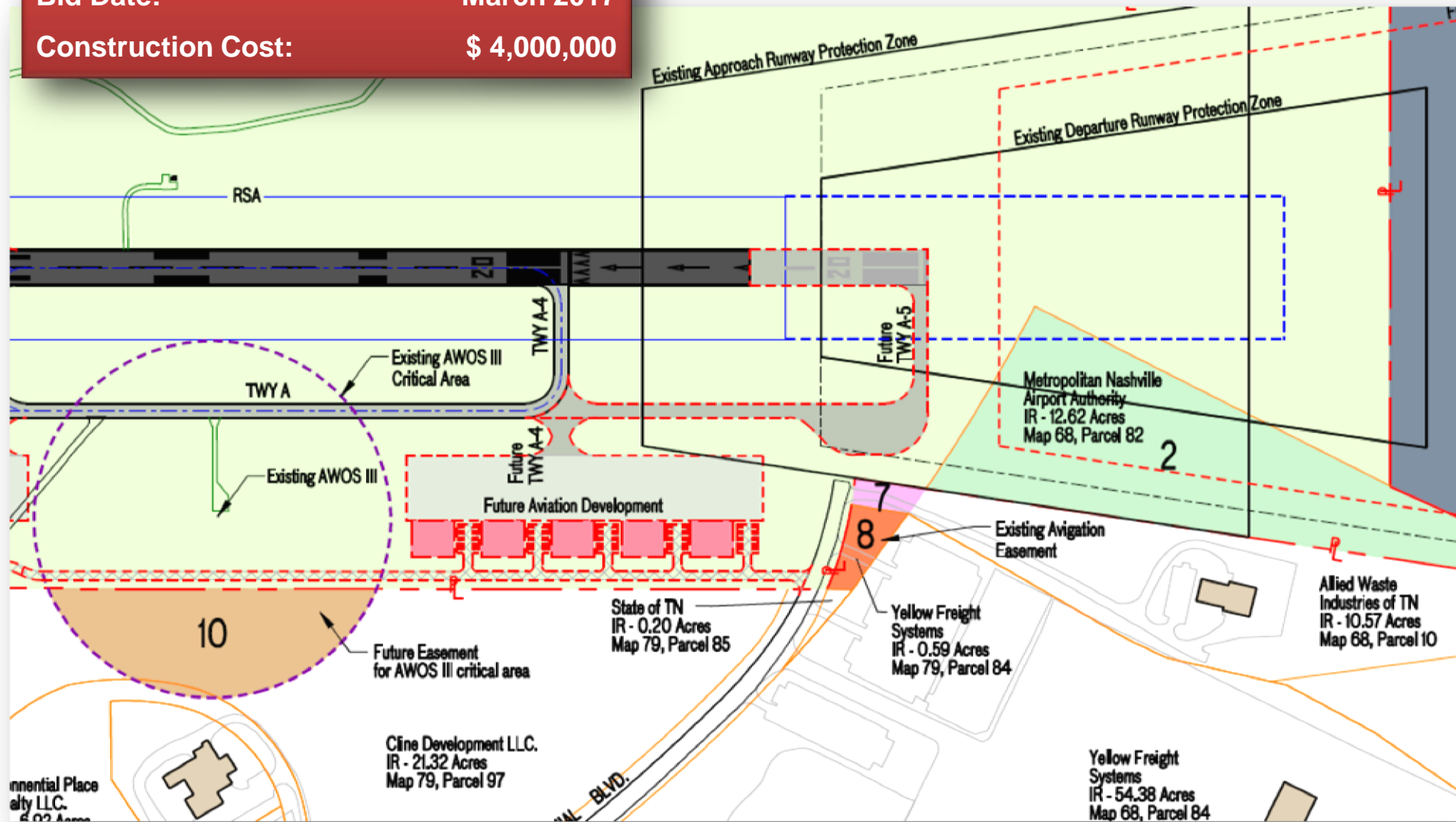


JWN: Hangar Development

RFQ Date: April 2016

Bid Date: March 2017

Construction Cost: \$ 4,000,000



JWN: Air Traffic Control Tower Study



Design RFQ Date:

June 2016

JWN: T-Hangar

RFQ Date:	July 2016
Bid Date:	February 2017
Construction Cost:	\$450,000

**PROPOSED
HANGAR LOCATION**



JWN: Replacement of Camera System



RFQ Date:	August 2016
Bid Date:	January 2017
Construction Cost:	\$ 200,000

JWN: Wildlife Assessment



RFP Date:

September 2016



Prompt Payment

- Effective July 1, 2016 MNAA must submit all invoices for reimbursement within 60 days of the completion of the work.
- All work performed for one FY must be invoiced for in that FY in order to be reimbursed.
- Invoice accurately and promptly.



Development and Engineering Contacts

Sherri Scott

Administrative Assistant II
(615) 275-1646, (615) 275-4016 (fax)

sherri_scott@nashintl.com

Robert Ramsey

Chief Engineer and
Vice President of Development & Engineering
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Butch Gelband

Director – Air Space and Grant Management
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Bryan Barton

Manager – Civil Construction
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Maintenance

David Howard

Assistant Manager, Maintenance Services,
Maintenance Department





MNAA Facilities Maintenance

- Floyd Crook, Director, Maintenance
- Joe Haake, Manager, Maintenance
- David Howard, Asst. Manager, Maintenance Services
- Mark Ausbrooks, Maintenance Planner
- Stan East, Maintenance Planner
- Randy Jenkins, Maintenance Planner
- Shawn Mertz, Maintenance Planner



Items Maintained by MNAA Maintenance

Buildings:

Terminal, Concourses, Parking
Garage and 9 Outlying Buildings
including the International Plaza

Services:

Interior and Exterior finishes
HVAC, Electrical, Plumbing,
Locksmith, Mechanical, Energy
Management

Airfield Services:

Electrical
Grounds Maintenance

Parking Lot Maintenance:

Asphalt Management, Asphalt
Striping, Concrete Repair and
Landscape Services

Mobile Equipment:

Automobiles to Large Equipment

Why Does MNAA Maintenance Need SMWBE Services ?





MNAA Contracted Services

- Housekeeping
- Landscape
- Interior Plants
- Energy Management
- Escalators and Elevators
- Small Trades for Minor Improvements
- Uniforms
- Communication Radios
- Baggage Handling System
- Pest Control
- Airfield Temperature Monitoring
- Supplies, Lamps and Plumbing Parts, Automotive Supplies



SMWBE Contractors That Have Provided Services For The Maintenance Department

- Alexander Metal, Inc.
- Allied Bearing and Supply
- Archangels Protection Services
- Bolton Enterprises
- Bradshaw's Landscape & Maintenance, LLC
- Contract Carpet Sales Co. Inc
- Custom Rugs
- Five Star Lawn Management
- Grand Fire Protection, LLC
- Hawkins Partners
- Jarvis Award, Sign and Flag, Company
- Jerry B. Young, Jr. Construction
- Lewis Morris Construction
- Outdoor Specialist
- Proof Imaging
- Pope Striping
- Professional Caulking Service, Inc
- Queen's Tree Surgery
- Simino Electric
- Southstar Construction
- Tennessee Tile & Marble Co., Inc
- Tennessee Coatings
- Travis Lawns
- Wireless Plus



Business Development and MNAA Properties Corporation (MPC)

Michael Lee

Chief Commercial Officer,
Business Development



Available Office Space – International Plaza Building



Suite #	Useable	Rentable
Suite 101	1,584	1,699
Suite 406	992	1,064
Suite 900	5,790	6,209

Available Office Space – Gassaway Building



Address	Office & Warehouse S.F.
612 Hangar Lane	1,147

Vacant Space – Air Cargo Building



Address	Office & Warehouse S.F.
317 Air Freight Blvd.	7,788
329 Air Freight Blvd.	3,770.27
331 Air Freight Blvd.	4,492.25
356/359 Air Freight Blvd.	9,448.03
363 Air Freight Blvd.	4,979.44



Metropolitan Nashville Airport AuthoritySM

Municipal Properties Corporation
Capital Projects
Fiscal Year 2016



Building Improvements – IP Restroom & Conference Upgrades



Bid Date: January 2017

Construction Cost: \$ 300,000

HVAC Upgrades – International Plaza



Bid Date: November 2016

Construction Cost: \$ 300,000



Concessions

Rebecca Ramsey

Assistant Director of Properties



Department of Public Safety

Thomas Quarles

Captain,
Department of Public Safety



MNAA DPS Equipment





DPS Purchased Equipment

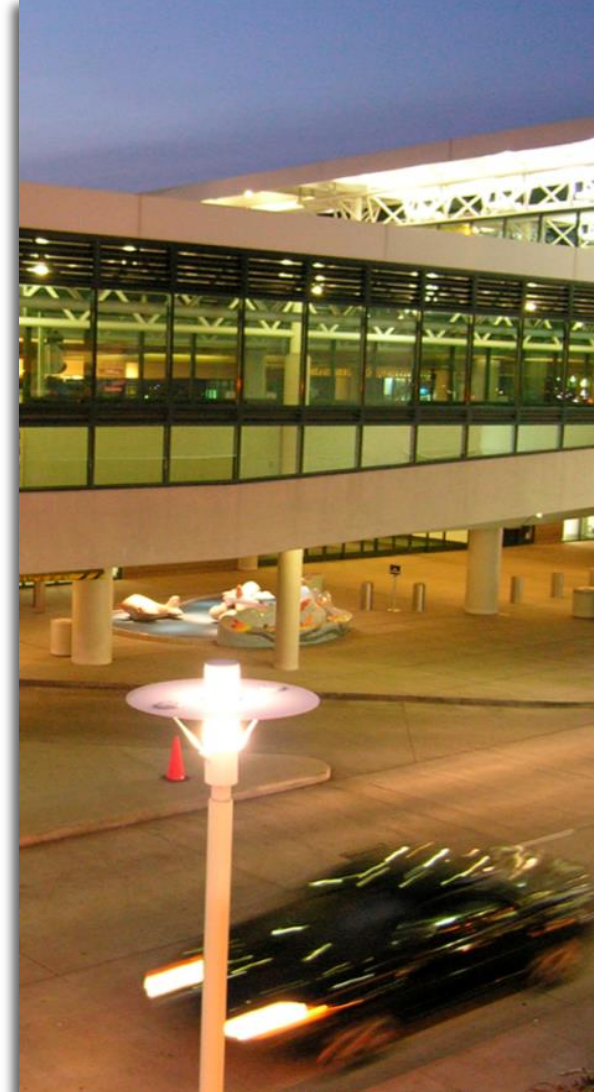
- DPS purchases various equipment on a yearly basis.
- Many of the “big ticket” items (i.e. EOD Robot, Fire Turnout Gear, Open Vision X Ray) are purchased when replacement or upgrades are needed
- Uniforms/Boots and daily equipment are purchased on a yearly basis and as needed with a \$500 clothing allowance per officer
- Weapons are purchased to equip all officers with a Glock duty handgun



Purchasing

Lynne Steck

Director,
Purchasing Department





Upcoming Solicitation Opportunities For MNAA

- Pest Control Services – June 2016
- Cleaning of Water Quality Structures – June/July 2016
- Trash Removal Services – Early 2017
- Operations and Maintenance of Outbound Baggage Handling System – Early 2017





Contractor/Vendor Application

To access the Contractor/Vendor application follows these steps:

1. Login to www.flynashville.com
2. Scroll to the bottom of the homepage under the heading “Around the Airport” click on Business Opportunities.
3. Contractor/Vendor Application is the third option on the left.
4. Under the picture of the plane click on the Contractor/Vendor Application link.
5. Complete the application on-line and submit it. The application will come into the Purchasing office for processing.
6. If you have questions about completing the application contact Monta Caraker at 615-275-2300.

Contractor/Vendor Application – Page 1 of 2



Metropolitan Nashville Airport Authority Vendor Profile

Company Name (complete legal name)		*Click on BDD for Business Diversity Development information		<div>BDD</div> Are you currently designated or certified* as:	
Name Doing Business As		Type of Organization:	Corporation	<input type="checkbox"/>	Disadvantaged Business Enterprise (DBE)
			LLC	<input type="checkbox"/>	
Federal Identification / Tax ID Number:			Partnership	<input type="checkbox"/>	Small, Minority or Woman-Owned Business Enterprise (SMWBE)
			Sole Proprietorship	<input type="checkbox"/>	
Remit To Address		*Click on NAICS for a directory of NAICS Codes. At least one six digit NAICS code is required to process your application. <div>NAICS</div>			
City		NAICS Code 1		NAICS Code 6	
County		State	NAICS Code 2		NAICS Code 7
Phone		Zip	NAICS Code 3		NAICS Code 8
Fax		Country	NAICS Code 4		NAICS Code 9
Remit to Name		NAICS Code 5		NAICS Code 10	
Business Address (if different than Remit To address)		Attached is a list of Goods and Services. Please check all boxes that apply to your company and match NAICS codes.			
City		State	Business Email		
Zip		Country	Phone	Fax	
Additional Contact Information					
	Accounts Receivable		Sales		Service
Name					
Email					
Phone					
Fax					
Physical Address (if different than above)					
City					
State	Country		Country		
Zip					
Order Information - Informational Only		Additional Comments			
Purchase Order Accepted	<input type="checkbox"/>				
Credit Card Order Accepted	<input type="checkbox"/>				
Contact Information					
Primary MNA Contact Name(s):					
Submitted By:			Title:	Date:	
<div>Submit by Email</div>		<div>Print Form</div>		FAX: 615-275-2349 PHONE: 615-275-2300	

Contractor/Vendor Application – Page 2 of 2

Please provide a detailed description of Goods/ Services Provided: *(also check all that apply below)*

CHECK BOXES THAT APPLY TO YOUR COMPANY

Advertising	<input type="checkbox"/>	Entertainers	<input type="checkbox"/>	Licenses	<input type="checkbox"/>	Safety Supplies/Service	<input type="checkbox"/>
Airfield Services	<input type="checkbox"/>	Environmental Services	<input type="checkbox"/>	Lighting	<input type="checkbox"/>	Security	<input type="checkbox"/>
Airfield Stripping	<input type="checkbox"/>	Erosion Control	<input type="checkbox"/>	Lumber	<input type="checkbox"/>	Sewer Inspection	<input type="checkbox"/>
Alarm Systems	<input type="checkbox"/>	Excavation	<input type="checkbox"/>	Machinery/Equipment	<input type="checkbox"/>	Signs	<input type="checkbox"/>
Architecture	<input type="checkbox"/>	Fencing Gates	<input type="checkbox"/>	Mechanical/Electrical	<input type="checkbox"/>	Snow & Ice Supplies/Services	<input type="checkbox"/>
Art/Art Curator	<input type="checkbox"/>	Field & Laboratory Testing	<input type="checkbox"/>	Metal Buildings	<input type="checkbox"/>	Staffing Agencies	<input type="checkbox"/>
Audio Visual Equipment	<input type="checkbox"/>	Filters	<input type="checkbox"/>	Office Supplies/Equipment/Furniture	<input type="checkbox"/>	Surveying & Mapping	<input type="checkbox"/>
Awards /Engraving	<input type="checkbox"/>	Finance/Accounting/Banking	<input type="checkbox"/>	Other	<input type="checkbox"/>	Technical Services	<input type="checkbox"/>
Baggage Conveyor	<input type="checkbox"/>	Fire Extinguisher & Supplies	<input type="checkbox"/>	Paint & Wall Coverings	<input type="checkbox"/>	Telecommunications	<input type="checkbox"/>
Box Store	<input type="checkbox"/>	Firearms/Ammunition	<input type="checkbox"/>	Pavement/Grounds Material	<input type="checkbox"/>	Tools	<input type="checkbox"/>
Building Materials	<input type="checkbox"/>	First Aid Supplies/Equipment	<input type="checkbox"/>	Pest Control	<input type="checkbox"/>	Towing	<input type="checkbox"/>
Carpet Cleaning	<input type="checkbox"/>	Floor Covering	<input type="checkbox"/>	Photographer	<input type="checkbox"/>	Training	<input type="checkbox"/>
Catering Services/Food & Beverage	<input type="checkbox"/>	Fuel - Gasoline/Oil/Diesel	<input type="checkbox"/>	Plumbing Supplies/Services	<input type="checkbox"/>	Transportation	<input type="checkbox"/>
Chemicals	<input type="checkbox"/>	General Contractor	<input type="checkbox"/>	Printing	<input type="checkbox"/>	Trash Removal/Equipment	<input type="checkbox"/>
Coffee Supplies/Equipment	<input type="checkbox"/>	Glass Supplies/Repairs	<input type="checkbox"/>	Professional Organization/Non-Profit	<input type="checkbox"/>	Travel Agency	<input type="checkbox"/>
Compressed Gas	<input type="checkbox"/>	Hotels/Lodging	<input type="checkbox"/>	Professional Services	<input type="checkbox"/>	Trucking/Transport	<input type="checkbox"/>
Computer Hardware/Software	<input type="checkbox"/>	HVAC- Supplies/Repairs	<input type="checkbox"/>	Promotional	<input type="checkbox"/>	Tubes & Tires	<input type="checkbox"/>
Concrete	<input type="checkbox"/>	Information Technology	<input type="checkbox"/>	Publisher	<input type="checkbox"/>	Uniforms/Maintenance/DPS	<input type="checkbox"/>
Construction Services	<input type="checkbox"/>	Inspection Services	<input type="checkbox"/>	Realtor Services	<input type="checkbox"/>	Utilities	<input type="checkbox"/>
Consulting	<input type="checkbox"/>	Insurance	<input type="checkbox"/>	Recruitment/Staffing Services	<input type="checkbox"/>	Vehicle Dealership	<input type="checkbox"/>
Door Supplies/Repairs	<input type="checkbox"/>	Interpreter	<input type="checkbox"/>	Recycling/Shredding	<input type="checkbox"/>	Vehicle Parts	<input type="checkbox"/>
Dry Cleaning/Laundry	<input type="checkbox"/>	Investment Company	<input type="checkbox"/>	Rentals/Leasing	<input type="checkbox"/>	Vehicle Repair Services	<input type="checkbox"/>
Electrical Supplies/Electrical Services	<input type="checkbox"/>	Janitorial Services/Supplies	<input type="checkbox"/>	Roof Supplies/Repairs	<input type="checkbox"/>	Water Conditioner/Treatment	<input type="checkbox"/>
Elevator/Escalator/Moving Sidewalk	<input type="checkbox"/>	Landscaping/Mowing	<input type="checkbox"/>	Rubber Products/Hose/Belts, etc.	<input type="checkbox"/>	Wildlife Regulation/Damage Control	<input type="checkbox"/>
Employees/Employee Benefits	<input type="checkbox"/>	Legal	<input type="checkbox"/>	Rubber Removal	<input type="checkbox"/>	Window Cleaning	<input type="checkbox"/>
Engineering/Environment	<input type="checkbox"/>						



Purchasing Department Contacts

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Monta Caraker

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monta_caraker@nashintl.com

Departmental Fax

(615) 275-2349

If you need assistance completing a vendor/contractor application or registering on Aerobidz, please contact any one in our department.



Business Diversity Development

Davita Taylor

Chief of Staff and Board Liaison,
Business Diversity Development





Business Diversity Development Contacts

Davita Taylor

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Business Diversity
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Gerry George

Consultant
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Awards



Metropolitan Nashville Airport AuthoritySM

Opportunities Fair

Thank You For Your Participation!

