



FISCAL YEAR 2018

July 1, 2017 through June 30, 2018



Nashville International Airport™



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DAY 365 OF FISCAL YEAR 2018

At the start of every team meeting, I make note of where we stand on the projects currently underway. For example, day 50 of 250 of Construction Project X. It's become something of my trademark. But when you are in the midst of so much activity occurring at a blistering pace, it helps keep everyone grounded and focused on the present. Such focus prevents us from losing sight of the finish line that is most within reach, particularly with an undertaking as ambitious as BNA Vision. Completion is five years away, but, in the span of just 365 days, we have already accomplished so much. And we'll celebrate each milestone along the way.

We began Fiscal Year (FY) 2018 with new renderings of BNA Vision and closed it with major projects being awarded and launched. We celebrated our first project completion with the newly-expanded and upgraded Interim International Arrivals Building. This structure will serve passengers for the next five years until our state-of-the-art International Arrivals Facility is complete. With this year's launch of our nonstop flight to London, it's not a moment too soon. We also began work on the new Concourse D and added two security screening lanes, all while initiating several other projects.

Despite all the construction underway, it has been business as usual for our BNA team, meaning successfully delivering an exceptional Nashville Airport Experience in light of constant growth and change. In FY2018, we served a record 14.9 million passengers – 1.3 million more than last year. With the addition of 16 new routes to our service, I have no doubt we will continue to hit record numbers for years to come. And as BNA grows, so too does our responsibility for keeping each one of those passengers safe and secure. To ensure this, we conducted a full-scale airport emergency drill in March that put our response plans and procedures to the test. This drill, the most challenging full-scale emergency drill in our history, utilized our newly-completed Emergency Operations Center and included BNA team members; federal, state, local and community agencies; 10 hospitals; 5 airlines; and more than 100 volunteers. It was no small undertaking, and we pulled it off with flying colors, while also noting ways to improve our response.

With so much underway and so much more to come at BNA, it is more important than ever that we remain rooted to who we are. We revisited our Mission and Vision statement to ensure that they both define and guide us through the months and years ahead. By embracing our new core values – Respect, Integrity, Service and Excellence – all of us are empowered to RISE to any and all challenges. Our new leadership team, with Robert Ramsey as our Chief Operating Officer, Doug Sloan as our Chief Legal Officer, Marge Basrai as Chief Financial Officer and Tom Jurkovich as our Vice President of Strategic Communications and External Affairs, is entrusted with guiding us into the future, and I am confident this is the best team for the job.

While all of us stay locked in on day-to-day needs, it is nearly impossible not to look to tomorrow and feel the excitement for what lies ahead, from the completion of our new Terminal Garage, to new ticketing and terminal wings to a change within our concessions model so we can deliver the BNA experience better than ever. We are also hard at work on a new Master Plan to provide an updated framework on our world-class airport that will take us beyond the completion of BNA Vision.

FY2018 has been our biggest year yet, and while we should celebrate our success, it is important to note that it is now simply our starting point for the year ahead. So, with that, let us begin.



Douglas E. Kreulen, A.A.E.
President and CEO
Nashville International Airport

BNA VISION

History

By 2041, the population of the Greater Nashville Area is expected to surpass 2.5 million people, and BNA passenger traffic will grow from 15 million today to more than 23 million. In July 2016, Nashville International Airport unveiled a comprehensive plan to accommodate the region's booming population growth and meet the needs of the airport's record-breaking passenger increases. The result is *BNA Vision*, a bold and innovative plan to create a state-of-the-art, world-class facility. It's a can't-miss part of the journey through FY18.

New Developments

Fiscal Year 2018 kicked off with the unveiling of dramatic new architectural renderings that showcased the look and feel of the future of BNA. Inspired by Nashville's impressive parks and green spaces, and influenced by its musical heritage, the airport redesign is spacious and airy, and plays on the themes and shape of an acoustic guitar. The improvements are designed to meet the evolving needs of the Nashville traveler, and new amenities include a plaza with an on-site hotel, as well as a potential transit station to incorporate Nashville's future mass transit solution.



By the close of the fiscal year, many of the renderings and models had already become reality, with each component executed on time and with great precision. Upgrades to the Interim International Arrivals Building reached completion in March and included increased processing capacity for 400 passengers per hour, an additional passenger boarding bridge, self-check kiosks and enhanced U.S. Customs and Border Protection processing. This facility will serve international travelers while the future state-of-the-art International Arrivals Facility (IAF) is under construction. The permanent IAF is slated to be complete in 2023. As BNA's international routes continue to expand, the IAF will be a much-needed asset.

In The Know

Large and small businesses across the region are a vital part of this project, and BNA regularly connects with vendors to ensure that their areas of expertise are utilized. In October 2017, BNA hosted an industry forum to include an update on *BNA Vision* opportunities. Nearly 20 percent of the design and construction work on the completed Interim International Arrivals Building was conducted by Small, Minority and Woman-owned Business Enterprises (SMWBE), with other BNA projects expected to rely heavily on these businesses. Hensel Phelps was awarded the contract to revive and expand Concourse D, while Eutaw Construction Co. is expanding the terminal apron and taxilanes with more than 500,000 square feet of additional space for aircraft parking and maneuvering. Messer Construction will be handling work on a new terminal parking garage and an on-site administrative office building, scheduled to open in 2020.

Don't Miss

In December 2018, the six-story Terminal Garage opened. The facility has 2,200 parking spaces, a parking space guidance system, EV charging stations, tire inflation station, and the entire bottom level is a commercial ground transportation center. It also includes capacity for 20,000 gallons of rain water harvesting for landscape irrigation and a photo-worthy green-screen vegetation wall.

Work is also underway on Concourse D, the airport's fourth concourse, which has gone unused for nearly 20 years. The 115,000 square-foot facility will include six domestic aircraft gates along with new dining and retail options. An additional 200,000 square feet of space to the north and south ends of the terminal will be created, enlarging the existing ticketing lobby and baggage claim area. The groundbreaking event was held on June 20, 2018, and come 2020, Concourse D will be up and running.

The entire *BNA Vision* experience is at your fingertips at BNAVision.com. Watch a video outlining the plan and take a 360-degree virtual tour of the future of BNA. You can also check out the renderings and stay up-to-date on the latest news as BNA moves toward the future.





London
BRITISH AIRWAYS

Ready, Set, Go!

Nashville International Airport welcomed a host of new airlines and destinations to Nashville this year, providing you with even more options to get where you want to go.

The new nonstop flight to London on British Airways will have you across the pond in no time so you can explore the UK's rich heritage and uncover unexpected experiences. The service takes you directly into London Heathrow, so you're just a hop and a skip away from more than 130 other airport destinations.

If the Southern sun and the beach are more your speed, BNA has you covered there, too. Allegiant brought nonstop service to Myrtle Beach, Richmond, Savannah, St. Pete/Tampa, Destin/Fort Walton Beach, and Punta Gorda/Fort Myers. Frontier also began flights to Fort Myers and Tampa. Or, for unbeatable weather and relaxation, pack your bags and visit Cancun with Southwest.

Additional nonstop services announced this year include Milwaukee, Atlanta, Oklahoma City and Newark on Southwest, Syracuse on Allegiant, and San Francisco on Alaska Airlines.

NEW SERVICE LIST



DINE & SHOP

A TASTE OF NASHVILLE, FROM
THE PALATE TO THE PAGE.

One of the most distinctive characteristics of the BNA experience is its ability to capture the sights, sounds and flavors of Music City. With recent additions and expansions in Fiscal Year 2018, a traveler can have a distinctly Nashville journey — before even leaving the airport.



Sip, Savor and Snack

8th & Roast launched in Nashville in 2009, bringing quality, ethically-grown coffee to the Melrose neighborhood. In June, the local coffee shop and craft coffee roastery opened its doors in Concourse C to give travelers from all over the world that same access to high quality, seasonal bites and beans. Open from 4 a.m. to 10:30 p.m. most days, 8th & Roast provides flavorful fuel for everyone from early bird fliers to twilight travelers.



Drink Like a Local

Nashville has become renowned for its craft beer scene, so it's only fitting that the offerings at BNA reflect that market. This year, **Fat Bottom Brewery**, which first set up shop in East Nashville in 2012, opened a kiosk in Concourse C. The kiosk is an extension of its Nations taproom, which opened in 2016, offering a variety of beer styles from around the world.

BNA's first local beer kiosk opened in 2013 with offerings from **Yazoo Brewing Company**. Many also credit Yazoo as the craft beer pioneer in Nashville. After five years, Yazoo has packed up its pints and moved to a new, larger kiosk near gate C-23. Yazoo's new home will offer all beers on draft, as well as six-packs of bottles that can be purchased and enjoyed upon arriving at your final destination.



A Curated Collection

In 2011, best-selling novelist and Nashville-native Ann Patchett determined that she did not want to live in a city without an independent bookstore. So, she opened one. **Parnassus Books** stocks the best selections of literature, non-fiction, children's, local interests and the arts in the Green Hills neighborhood, and now brings that experience to travelers at BNA, as well. Through a partnership with Hudson Group, the BNA location offers hand-picked collections of fiction and nonfiction works, bestsellers and favorites, as well as local and regional titles and staff recommendations.

Nashville has become renowned for its craft beer scene, so it's only fitting that the offerings at BNA reflect that market.





Who doesn't love a little friendly competition for a great cause?



NASHVILLE INTERNATIONAL AIRPORT

TRAVEL JOURNAL

EVENT & DATE

MAKE-A-WISH

07	06	2017
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Make-A-Wish Middle Tennessee has granted 1,500 wishes, and we got to host the celebration! The organization's 1,500th wish went to 5-year-old Fallon West, who took a family trip to Disney World. Once she headed home from Orlando, the fun continued at BNA, where she received a warm welcome with balloons, signs, and treats from BNA representatives, Southwest Airlines, Make-A-Wish Middle TN staff and other supporters. The Handsome Dogs also performed a special concert just for her.

FIRST DAY BACK!

08	07	2017
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Back to school we go! BNA's Pencil Committee joined its partners school, Donelson Middle School (DMS), to celebrate and assist with first-day activities. Students received sports bands with the DMS school logo and a continental breakfast donated by HMSHost and Delaware North. BNA Police officers provided traffic control and parking assistance, while volunteers assembled gifts for the teachers and placed them on their desks. These hardworking teachers were treated to Kind Bars, instant coffee and assorted juices and muffins. What a great way to launch into the new year.

AVIATION GOLF CLASSIC

08	19	2017
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Bundled up and headed to Hermitage Golf Course for the 22nd annual Aviation Golf Classic. This event is administered each year by BNA's Community Affairs and Customer Service team as a fundraiser for meaningful projects that directly impact our community. This year's proceeds contributed to the Japan-America Society of Tennessee (JAST) for the Nashville Cherry Blossom Festival, the National Museum of African American Music (NMAAM) and the American Red Cross. Who doesn't love a little friendly competition for a great cause?



IN CASE OF EMERGENCY

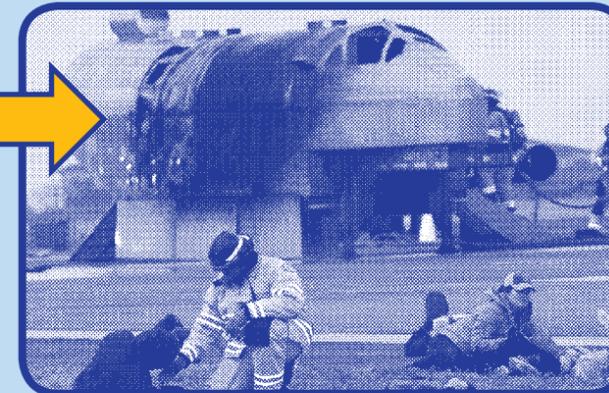
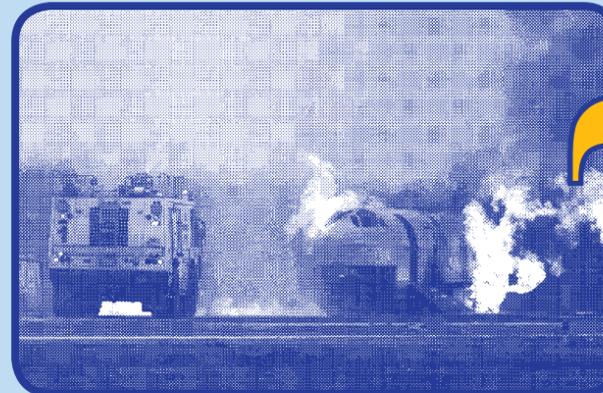
BNA EMERGENCY PREPAREDNESS DRILL



A FULL-SCALE DRILL

SIMULATING TWO PLANES COLLIDING AT BNA

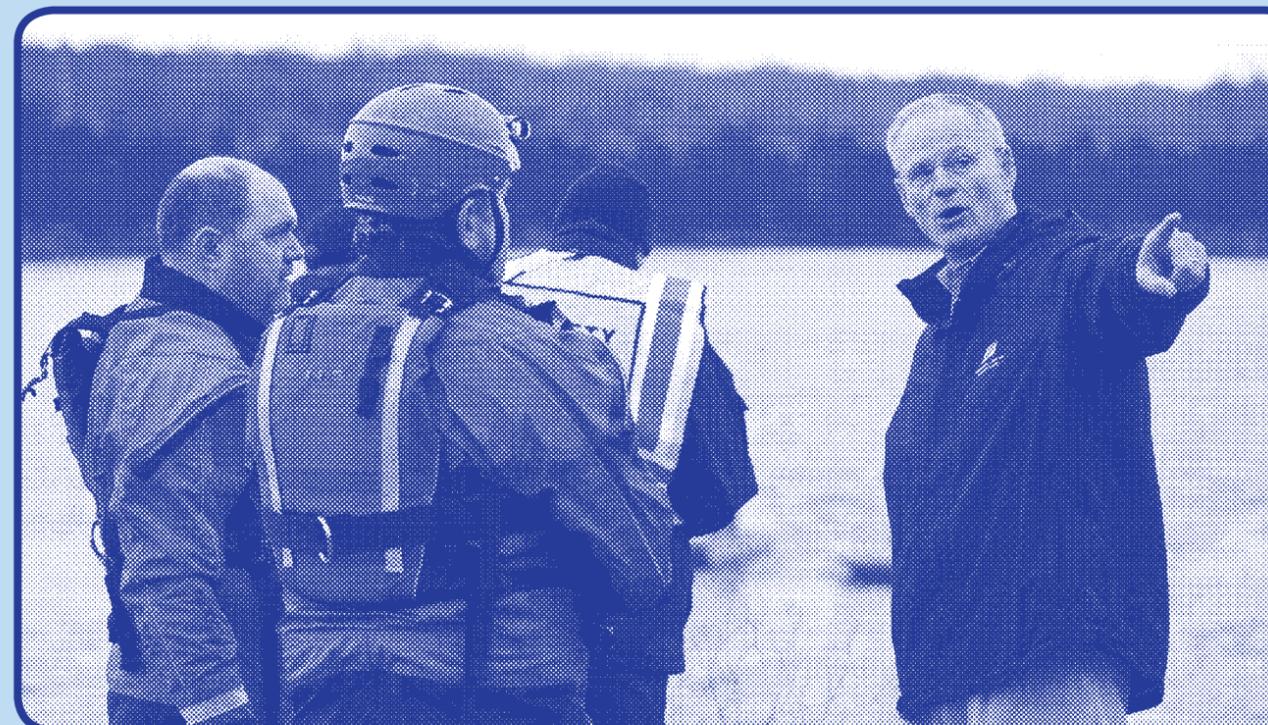
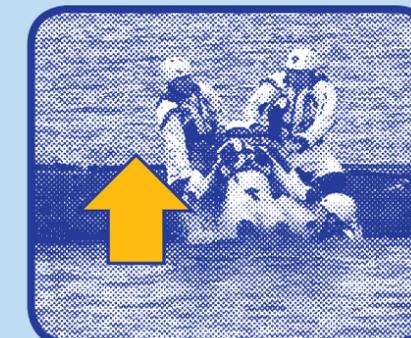
RUNWAY RESPONSE



WATER RESCUE

BNA successfully executed its airport emergency preparedness drill complete with an exploding fuselage, simulated victims, a water rescue and more. The Federal Aviation Administration requires airports to conduct a drill every three years.

This year, more than 100 volunteers and 40 different local agencies helped to allow BNA's Department of Public Safety and Metro first responders to prepare for possible emergencies. So rest assured, you're in good hands at BNA.



IT TAKES A DIVERSE GROUP TO MAKE A PLACE LIKE BNA THRIVE.

Different backgrounds and perspectives not only make for a richer, more inclusive experience, but are critical to solving problems and advancing our mission at BNA. With Fiscal Year 2018 being our biggest yet, we have relied on the diverse Nashville community more than ever to help us achieve our goals.

Over the past five years, BNA has awarded \$79.7 million in contracts to 151 Small, Minority and Woman-Owned Business Enterprises (SMWBE) and Disadvantaged Business Enterprise (DBE) firms. BNA currently has 450 SMWBE certified firms.

The annual Business Taking Off event allows us to share upcoming contracts and opportunities, and with *BNA Vision* being our current focus, there are many on the horizon. This year's event drew 357 attendees, many of whom we hope to include in our ongoing work. We plan to have approximately 20 percent of *BNA Vision's* Phase 1, a \$200 million project, awarded to SMWBE firms. And with our annual BNA Mentor Protégé/Emerging Contractors program, we are equipping future industry leaders with the necessary skills to take on these projects. To date, 18 individuals have graduated from this program, 13 of whom have already won contracts.

BNA is committed to delivering a unique and exceptional experience to every traveler that passes through, and it is only by embracing, supporting and collaborating with individuals from all walks of life that we can deliver on that promise.

BNA is committed to delivering the Nashville Airport Experience to every traveler that passes through.



POST CARD

ADDRESS.

PLACE
ONE CENT
STAMP
HERE



ARTS AT THE AIRPORT



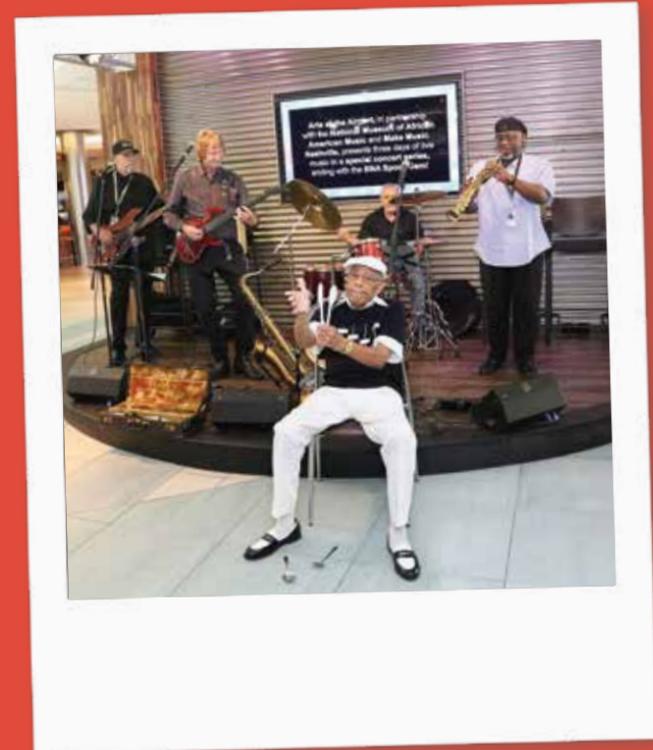
Bonnaroo-Themed Skylights

The arts are all around at BNA. Just look up! We launched the fifth annual Bonnaroo-themed skylight exhibition in March, highlighting art inspired by the world-famous music and arts festival in Manchester, Tenn.



Arts at the Airport

Arts at the Airport is celebrating its 30th anniversary! The program brings art and live music into the terminal and gives the space culture, life and sense of place.



Arts at the Airport Partners with NMAAM and Make Music Nashville for Concert Series

Where there's a worldwide celebration of music, you know you're in Nashville! BNA was an official performance and event site for the annual Make Music Celebration held in more than 120 countries during three days in June.



Tennessee Craft Week

On October 10th and 12th, BNA celebrated Tennessee Craft Week with a series of live craft demonstrations from wood carver Wilson Lee, clay artists Larry and Tracy Rogers, Windsor Chair builder Travis Curtis and clay artist Sharon Ingram.



National Ballroom Dance Week performance

In September, the Music City Chapter of USA Dance treated travelers to a live demonstration of the cha-cha along with free dance lessons to celebrate National Ballroom Dance Week.



Black History Month Music Series

The annual Black History Month Music Series spotlights the sounds of the American Civil Rights Movement. This year featured the talents of Creative Soul Music Academy, Inversion Vocal Ensemble, Nate Bean and 4given, and the Tennessee State University Meistersingers.



REGIONAL
 IMPACT AWARD
 NASHVILLE CHAMBER OF COMMERCE

EXCEPTIONAL PUBLIC SECTOR SUPPORT
 STAR AWARD
 AMERICAN CRAFT WEEK

THE 16 MOST
 AIRPORTS
 IN THE WORLD
 PASSENGER-FRIENDLY
 (CHICAGO.COM)

2017 MEDWEEK
 CORPORATE
 SPONSOR
 AWARD
 NASHVILLE
 MINORITY
 BUSINESS
 CENTER

LARGE AIRPORT RANKINGS
 TOP 5
 JD POWER 2017
 NORTH AMERICAN
 AIRPORT SATISFACTION STUDY

CORPORATE
 BUSINESS OF THE YEAR
 NASHVILLE BLACK
 CHAMBER OF COMMERCE

About the
Airport Authority

The Metropolitan Nashville Airport Authority (Airport Authority) was established in 1970 and owns and operates Nashville International Airport (BNA) and John C. Tune Airport (JWN). With more than 14.9 million passengers visiting each year, BNA is the 33rd busiest airport in the U.S. Currently serving 450 flights daily to more than 65 nonstop markets, BNA is the fastest growing U.S. airport of its size.

The Airport Authority is a quasi-governmental entity overseen by a 10-member Board of Commissioners. The Airport Authority receives no local tax dollars or state general funds. Nine of the commissioners are appointed by the mayor of the Metropolitan Government of Nashville and Davidson County and approved by the Metropolitan Council. All commissioners serve as volunteers for four-year terms without compensation. The mayor is the 10th member.

BNA LEADERSHIP TEAM

EXECUTIVE STAFF



Douglas E. Kreulen, A.A.E.
President and CEO



Robert Ramsey, P.E., A.A.E.
Chief Operating Officer



Marge Basrai, C.M.
Chief Financial Officer



Doug Sloan
Chief Legal Officer



Tom Jurkovich
Vice President,
Strategic Communications
& External Affairs

BNA LEADERSHIP TEAM

FY18 BOARD OF COMMISSIONERS



Robert J. Joslin
Chair,
Joslin and Son Signs



A. Dexter Samuels, Ph.D.
Vice Chair,
Meharry Medical College



Trey B. Harwell
Secretary,
Neal & Harwell



Dierks Bentley
Singer and Songwriter



David Briley
Mayor, Metropolitan
Government of Nashville
& Davidson County



John Doerge
Deloitte



Amanda Farnsworth
Retired, J.J.B. Hilliard,
W.L. Lyons, Inc.



Bill Freeman
Freeman Webb Company



Kabir Singh Sandhu, P.E.
R.C. Mathews Contractor



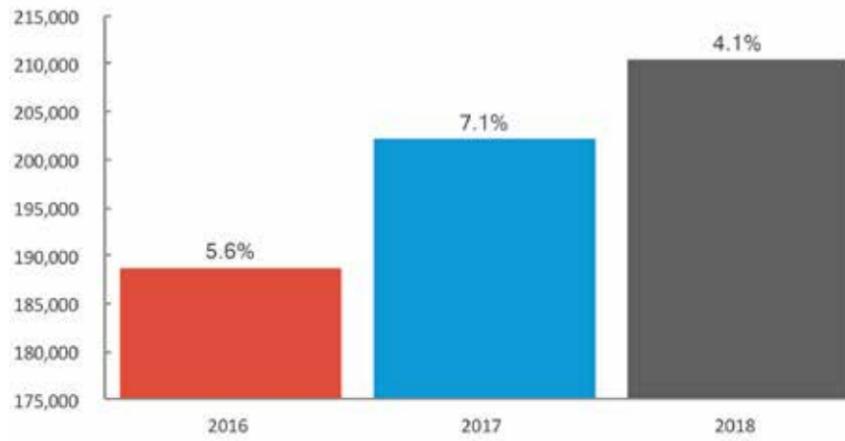
Christina Smith
Wells Fargo



BNA operations are financially self-sufficient and receive no local tax dollars. BNA relies on user fees and airport revenues to support, operate, maintain and improve facilities at both JWN and BNA.

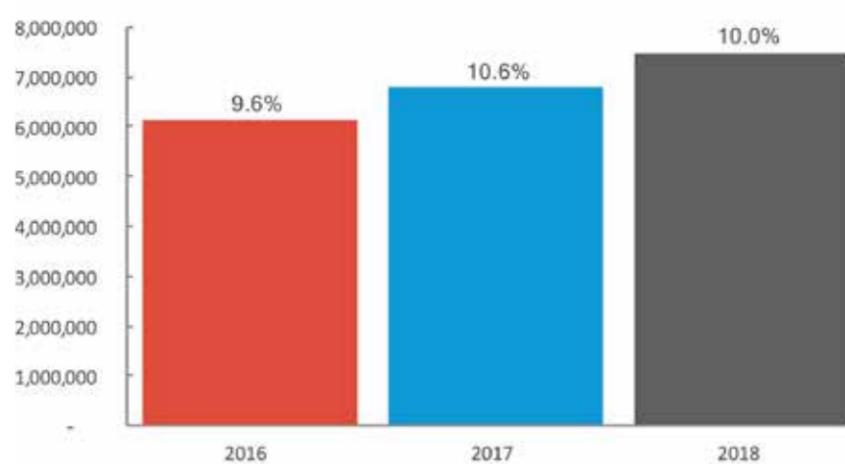
Total Aircraft Operations

Percent increase over previous year



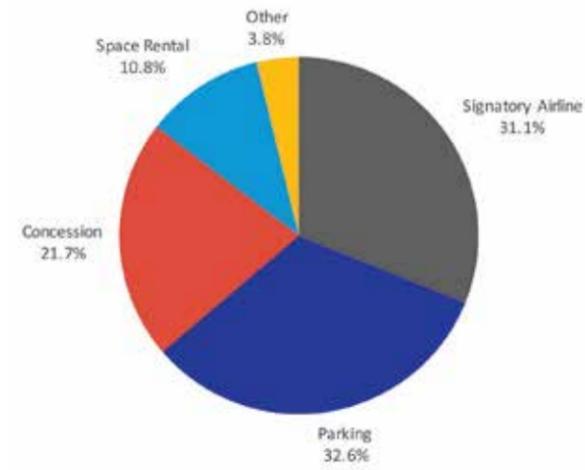
Enplanements

Percent increase over previous year

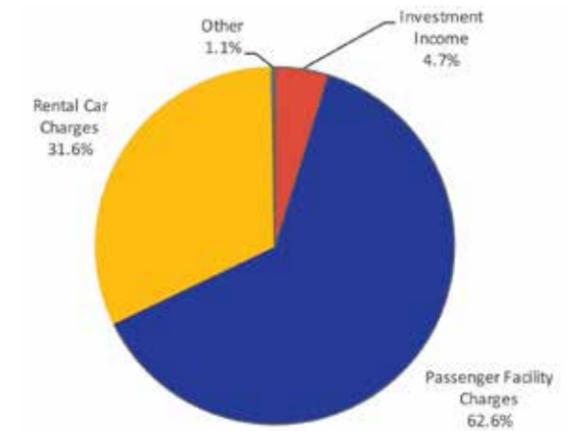


Operating and Non-Operating Revenues

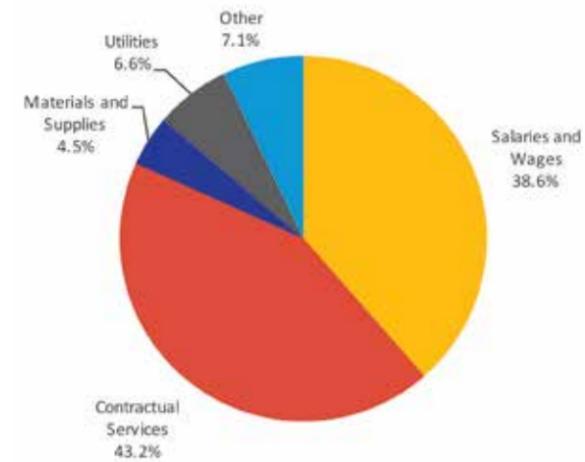
2018 Operating Revenues



2018 Non-Operating Revenues



2018 Operating Expenses



Do you know how the airport is funded?

- Airlines
- TERMINAL & RAMP RENTAL FEES
- LANDING FEES
- Concessions & Car Rentals
- FOOD & BEVERAGE
- RETAIL
- Parking
- Federal & State Capital Improvement Grants
- FEDERAL AVIATION ADMINISTRATION
- TENNESSEE DEPT. OF TRANSPORTATION



BY THE NUMBERS

BNA

4 RUNWAYS

15 AIRLINES

MORE THAN
65 NONSTOPS

450 daily flights
51,437 tons of cargo in FY18

MORE THAN 14.9 MILLION PASSENGERS IN FY18

JOHN C. TUNE AIRPORT

4 EXECUTIVE
HANGARS

125 T-HANGARS

8,000 sq ft of office space
21K & 18K sq ft Clear Span Hangars
38,000 sq ft of aircraft parking and apron space



BNA

flynashville.com



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