Development and Engineering

Robert Ramsey, P.E., A.A.E.
Chief Engineer

Traci Holton, P.E., C.M.
Director – Design
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**Bryan Barton**  
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Metropolitan Nashville Airport Authority™
Nashville International Airport
Capital Projects
2018
BNA Vision Schedule

<table>
<thead>
<tr>
<th>2017</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
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</thead>
<tbody>
<tr>
<td>Parking and Transportation Center</td>
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<tr>
<td>Programming and Initial Design of BNA Vision</td>
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<tr>
<td>Interim International Arrivals Building</td>
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<tr>
<td>D Concourse</td>
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<tr>
<td>Ticketing and Bag Claim Expansion (N and S)</td>
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<tr>
<td>Apron and Taxilane Expansion</td>
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</tbody>
</table>
Parking and Transportation Center
Parking and Transportation Center

- Parking and Transportation Center
- Rental Car Ramps
- Roadway Configuration
- Long-Term A
Temporary Toll Plaza: Opens 3/22/17
D Concourse Expansion

RFP Date: September 2017
Construction Cost: $120,000,000
Ticketing and Baggage Claim Expansion

RFP Date: September 2017
Construction Cost: $150,000,000
Terminal Apron and Taxilane Expansion

Bid Date: January 2018
Construction Cost: $23,000,000
- We will have other projects.

- The projects will be developed/advertised as the programming is finished.

- Possibilities….
  - On Call Contracts
  - Job Order Contracts
  - Other

<table>
<thead>
<tr>
<th>RFQ Date:</th>
<th>TBD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bid Date:</td>
<td>TBD</td>
</tr>
<tr>
<td>Construction Cost:</td>
<td>TBD</td>
</tr>
</tbody>
</table>
Reconstruction Taxiway Bravo/Lima Intersection

Bid Date: April 2018
Construction Cost: $3,600,000
Reconstruct Taxiway Alpha South

RFQ Date: May 2017
Bid Date: January 2018
Construction Cost: $12,000,000
Rehabilitate Taxiways B3 and B4

Bid Date: May 2017
Construction Cost: $400,000
Cargo Apron Slab Replacement (Phase 4)

Bid Date: May 2017
Construction Cost: $2,200,000
South Cargo Apron Slab Repairs

Bid Date: August 2017
Construction Cost: $300,000
Taxiway Lima Rehabilitation (T-4 to Bravo)

RFQ Date: September 2017
Bid Date: December 2018
Construction Cost: $9,000,000
Reconstruct Taxiway November

Bid Date: January 2018
Construction Cost: $3,900,000
Taxiway Lima Rehabilitation West (2L to L2)

Bid Date: February 2018
Construction Cost: $10,000,000
Construct Additional Checkpoint Lanes

RFQ Design Date: March 2017
RFQ CMR Date: May 2017
Construction Cost: $4,600,000
North Apron Stormwater Trench Drain and Pipe Repair

Bid Date: May 2017
Construction Cost: $2,300,000
New Deicer AST and Spill Containment System

Bid Date: June 2017
Construction Cost: $230,000
PCI Study

RFQ Date: September 2017

Standard PCI rating scale

0 10 25 40 55 70 85 100
Failed Serious Very Poor Poor Fair Satisfactory Good

Time

Significant Drop in Condition

Small % of Pavement Life

$1 for Rehabilitation Here

Will Cost $4 to $5 Here

Nashville International Airport Airfield Pavement Condition

PCI

Green: Excellent 70-100

Red: Poor 0-35

Not Evaluated

www.flynashville.com
BHS Re-Insert for Main Terminal

RFP Date: July 2017
Construction Cost: $750,000
Gassaway 1st Floor
Restroom Renovations and Elevator Replacement

Bid Date: November 2017
Construction Cost: $385,000
HVAC Replacement Westside Cargo Building

Bid Date: April 2018
Construction Cost: $350,000
Gassaway Parking Lot Striping and Sealing

Bid Date: March 2018
Construction Cost: $400,000
CSF Roof Replacement

RFQ Date: May 2017
Bid Date: September 2017
Construction Cost: $2,400,000
Employee Lot Expansion

Bid Date: January 2018
Construction Cost: $11,000,000
Firing Range Evaluation and Repairs

RFQ Date: May 2017
Bid Date: December 2017
Construction Cost: $400,000
Centralization Irrigation

Bid Date: April 2017
Construction Cost: $100,000
Airport Emergency Operations Center

Bid Date: May 2017
Construction Cost: $1,500,000

NEW LOCATION
CSF BUILDING

www.flynashville.com
Fiber Backbone/Distribution Network Installation

Bid Date: December 2017
Construction Cost: $2,000,000
FIDS and PA/Visual Paging Replacement

Bid Date: July 2017
Construction Cost: $4,750,000
Camera System Upgrade

RFQ Date: August 2017
Bid Date: January 2018
Construction Cost: $850,000
Site Prep for 32 Acres South Murfreesboro Road Parcel

**Bid Date:** June 2017

**Construction Cost:** $6,800,000
Mobile Equipment Maintenance Building

Bid Date (Mass Grading): May 2017
Bid Date (Building): August 2017
Construction Cost: $8,900,000
Gassaway Fire Alarm

Bid Date: June 2017
Construction Cost: $75,000
Camera/Lighting Installation at Ponds and SWTP

Bid Date: September 2017
Construction Cost: $100,000
Building Automation System Enhancement

RFP Date: April 2017
Construction Cost: $500,000

Building automation systems to simplify facility operations
- Smart Building Management
- Smart Building Energy Systems
- Security Management Systems
- Monitoring Solutions
Wildlife Assessment

RFQ Date: September 2017
Construction Cost: $100,000
Apron Pavement Rehabilitation (Phase 3)

RFQ Date: May 2017
Bid Date: February 2018
Construction Cost: $800,000

117,781 S.F.
JWN Hangar Development

Bid Date: May 2017
Construction Cost: $6,000,000
Owner Controlled Insurance Program (OCIP)

Ric Miller
Sr. VP, Willis Towers Watson

Victor Alexander
President, Alexander and Associates

OCIP Basics (3)RM(vwa)2-16.pptx
David Howard
Assistant Manager, Maintenance Services, Maintenance Department
MNAA Facilities Maintenance

- Floyd Crook, Director, Maintenance
- Joe Haake, Manager, Maintenance
- David Howard, Asst. Manager, Maintenance Services
- Mark Ausbrooks, Maintenance Planner
- Stan East, Maintenance Planner
- Randy Jenkins, Maintenance Planner
- Shawn Mertz, Maintenance Planner
Items Maintained by MNAA Maintenance

**Buildings:**
Terminal, Concourses, Parking Garage and 9 Outlying Buildings including the International Plaza

**Services:**
Interior and Exterior finishes
HVAC, Electrical, Plumbing, Locksmith, Mechanical, Energy Management

**Airfield Services:**
Electrical, Grounds Maintenance, Runways and Taxiways

**Parking Lot Maintenance:**
Asphalt Management, Asphalt Striping, Concrete Repair and Landscape Services

**Mobile Equipment:**
Automobiles to Large Equipment
Maintenance Projects Accomplished by SMWBE Contractors
MNAA Contracted Services

- **Small Trades for General Improvements and Repairs**
- Flooring Installations
- Painting and Clean-up
- Fire Sprinkler Maintenance and Repairs
- Plumbing Line Scoping and Cleaning
- Fencing
- Housekeeping
- Safety Supplies
- Portable Restroom Service
- Landscape
- Interior Plants
- Energy Management
- Escalators and Elevators
- Uniforms
- Communication Radios
- Baggage Handling System
- Pest Control
- Supplies, Lamps and Plumbing Parts, Automotive Supplies
SMWBE Contractors That Have Provided Services For The Maintenance Department in the Last 12 Months

- AECE Building Services
- Alexander Metal, Inc.
- Archangels Protection Services
- Bestway Services
- Bradshaw’s Landscape & Maintenance, LLC
- Contract Carpet Sales Co. Inc
- Custom Rugs
- Grand Fire Protection, LLC
- Hawkins Partners
- Jarvis Award, Sign and Flag, Company
- Lewis Morris Construction
- Modular Design
- Outdoor Specialist
- Proof Imaging
- Polk and Associates
- Pope Striping
- Queen’s Tree Surgery
- Simino Electric
- Southstar Construction
- Spring Clean
- Tennessee Tile & Marble Co., Inc
- Tennessee Coatings
- Travis Lawns
- Utopia Building Group
- Wireless Plus
Human Resources and Information Technology—Vanessa Hickman

**Human Resources**

- Staffing Analysis
- Salary Survey
- Floral Purchases
- Drug Free Workplace Testing

**Information Technology**

- Desktop deployment assistance
- Desktop, Printer & Deskphone purchases
- Services to provide secure destruction and recycle of electronic devices
Strategic Planning and Sustainability – Mark Crutcher

Planning
• BNA Master Plan Update
• BNA Property Rezoning
• Aerial Photography at JWN

Environmental
• NPDES Permit Renewal
• Annual Air Emissions Inventory
Business Development and MNAA Properties Corporation (MPC)

**Michael Lee**  
Chief Commercial Officer,  
Commercial Development
New Training/Conference Center and Restroom Expansion at International Plaza

Bid Date: May 2017
Construction Cost: $250,000
Windows for International Plaza

RFQ Date: June 2017
Bid Date: September 2017
Construction Cost: $2,500,000
HVAC Upgrades (Phase 3)

Bid Date: December 2017
Construction Cost: $200,000
Replacement of Camera System (International Plaza Building)

Bid Date: February 2018
Construction Cost: $120,000
Purchasing

Lynne Steck
Director,
Purchasing Department
Upcoming Solicitation Opportunities For MNAA

- Trash Removal
- Curatorial Consulting Services for Arts at the Airport
To access the Contractor/Vendor application follow these steps:

1. Login to www.flynashville.com

2. Scroll to the bottom of the homepage under the heading “Around the Airport” Click on Business Opportunities.

3. Contractor/Vendor Application is the third option on the left

4. Complete the application on-line and submit it. The application will come into the Purchasing office for processing.

5. If you have questions about completing the application contact Monta Caraker at 615-275-2300.
# MNAA Vendor Application

**Metropolitan Nashville Airport Authority Vendor Application**

<table>
<thead>
<tr>
<th>Field</th>
<th>Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Name</td>
<td>Full legal name</td>
</tr>
<tr>
<td>Name Doing Business As</td>
<td>Type of Organization:</td>
</tr>
<tr>
<td></td>
<td>Corporation</td>
</tr>
<tr>
<td></td>
<td>LLC</td>
</tr>
<tr>
<td></td>
<td>Partnership</td>
</tr>
<tr>
<td></td>
<td>Sole Proprietorship</td>
</tr>
<tr>
<td>Federal Identification / Tax ID Number</td>
<td></td>
</tr>
<tr>
<td>Remit To Address</td>
<td><em>Click on NAICS for a directory of NAICS Codes. At least six digits are required to process your application.</em></td>
</tr>
<tr>
<td>City</td>
<td>NAICS Code 1</td>
</tr>
<tr>
<td>County</td>
<td>NAICS Code 2</td>
</tr>
<tr>
<td>Phone</td>
<td>NAICS Code 3</td>
</tr>
<tr>
<td>Fax</td>
<td>NAICS Code 4</td>
</tr>
<tr>
<td>Remit to Name</td>
<td>NAICS Code 5</td>
</tr>
<tr>
<td>Business Address</td>
<td>NAICS Code 6</td>
</tr>
<tr>
<td>(If different than Remit To address)</td>
<td></td>
</tr>
<tr>
<td>City</td>
<td>NAICS Code 7</td>
</tr>
<tr>
<td>State</td>
<td>NAICS Code 8</td>
</tr>
<tr>
<td>Zip</td>
<td>NAICS Code 9</td>
</tr>
<tr>
<td>Country</td>
<td>NAICS Code 10</td>
</tr>
<tr>
<td>Business Email</td>
<td>Attached is a list of Goods and Services. Please check all boxes that apply to your company and match NAICS codes.</td>
</tr>
<tr>
<td>Zip</td>
<td></td>
</tr>
<tr>
<td>Country</td>
<td></td>
</tr>
<tr>
<td>Phone</td>
<td></td>
</tr>
<tr>
<td>Fax</td>
<td></td>
</tr>
<tr>
<td><em>Order Information - Informational Only</em></td>
<td></td>
</tr>
<tr>
<td>Purchase Order Accepted</td>
<td>To process your Vendor Application you “must complete and return by fax or email the W-9 form”.*</td>
</tr>
<tr>
<td>Credit Card Order Accepted</td>
<td>Fax: 615-275-2349  Email: <a href="mailto:contractorvendorapp@nashintl.com">contractorvendorapp@nashintl.com</a></td>
</tr>
<tr>
<td>Primary MNAA Contact Name(s):</td>
<td></td>
</tr>
<tr>
<td>Submitted By</td>
<td><strong>Submit by Email</strong></td>
</tr>
<tr>
<td>Date</td>
<td><strong>Print Form</strong></td>
</tr>
<tr>
<td><strong>FAX:</strong> 615-275-2349</td>
<td><strong>PHONE:</strong> 615-275-2300</td>
</tr>
</tbody>
</table>

[www.flynashville.com](http://www.flynashville.com)
<table>
<thead>
<tr>
<th>CHECK BOXES THAT APPLY TO YOUR COMPANY</th>
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</thead>
<tbody>
<tr>
<td><strong>Advertising</strong></td>
</tr>
<tr>
<td><strong>Airfield Services</strong></td>
</tr>
<tr>
<td><strong>Airfield Striping</strong></td>
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<tr>
<td><strong>Alarm Systems</strong></td>
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<tr>
<td><strong>Architecture</strong></td>
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<tr>
<td><strong>Art/Art Curator</strong></td>
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<tr>
<td><strong>Audio Visual Equipment</strong></td>
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<tr>
<td><strong>Awards/Engraving</strong></td>
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<tr>
<td><strong>Baggage Conveyor</strong></td>
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<tr>
<td><strong>Box Store</strong></td>
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<tr>
<td><strong>Building Materials</strong></td>
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<tr>
<td><strong>Carpet Cleaning</strong></td>
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<tr>
<td><strong>Catering Services/Food &amp; Beverage</strong></td>
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<tr>
<td><strong>Chemicals</strong></td>
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<tr>
<td><strong>Coffee Supplies/Equipment</strong></td>
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<tr>
<td><strong>Compressed Gas</strong></td>
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<tr>
<td><strong>Computer Hardware/Software</strong></td>
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<tr>
<td><strong>Concrete</strong></td>
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<tr>
<td><strong>Construction Services</strong></td>
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<tr>
<td><strong>Consulting</strong></td>
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<tr>
<td><strong>Door Supplies/Repairs</strong></td>
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<tr>
<td><strong>Dry Cleaning/Laundry</strong></td>
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<tr>
<td><strong>Electrical Supplies/Electrical Services</strong></td>
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<tr>
<td><strong>Elevator/Escalator/Moving Sidewalk</strong></td>
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<tr>
<td><strong>Employees/Employee Benefits</strong></td>
</tr>
</tbody>
</table>

Please provide any additional comments below.
MNAA Vendor Application

To process your Vendor Application you MUST complete and return this W-9 form via e-mail to contractorvendorapp@nashintl.com or via fax to 615-275-2349
Purchasing Department Contacts

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Specifications Writer  
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**Sherri Rains**
Buyer  
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**Monta Caraker**
Administrative Assistant  
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monta_caraker@nashintl.com

**Departmental Fax**  
(615) 275-2349

If you need assistance completing a vendor/contractor application or registering on Aerobidz, please contact any one in our department.
Business Diversity Development

Davita Taylor
Chief of Staff and Board Liaison,
Business Diversity Development
Services Provided by Business Diversity Development

- Certification
- Compliance
- Technical Assistance
Business Diversity Development Contacts

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Gerry George  
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AWARDS
Opportunities Fair

Thank you for your participation!