



Joint Meeting of the MNAA and MPC Operations, Engineering & Strategic Planning (“Operations”) Committees

August 9, 2023

BNA

Call to Order

August 9, 2023

Public Comment

Tennessee Code Annotated, Title 8, Chapter 44, Part 1

MNAA Policy ID: 33-007, Public Comment Policy, effective July 13, 2023

No Public Comment Requests Received by Monday, August 7, 2023 @ 9 pm

Approval of Minutes

Joint Meeting of the MNAA and MPC Operations, Engineering & Strategic Planning Committees
July 12, 2023

Chair's Report

Bobby Joslin

Operations Committee Chair

Items for Approval

August 9, 2023

- Professional Services Contract for Terminal 2 Siting Study
- Professional Services Contract for On Call Engineering Services
- TARI -Telecommunication Provider License and Access Fees Agreement (Crown Castle)

Items for Approval

Traci Holton, P.E., C.M.
VP, Chief Engineer



Welcome

Doug Goldberg, President & CEO
Strategic Planning Solutions

Professional Services Contract for Terminal 2 Siting Study

Project Description: Comprehensive analysis to determine location of second terminal. Analysis includes operational and financial feasibility, as well as connection to the existing terminal complex and connection to the off-airport systems such as roads, parking, people mover, transit, jet fuel, utilities, etc. A future CONRAC will also be analyzed, including the size, location, and infrastructure connections necessary to serve both terminal complexes.

Consultant: Strategic Planning Services, Inc. (SPS)

Total Contract Cost:

Contract Cost: \$3,500,000 NTE

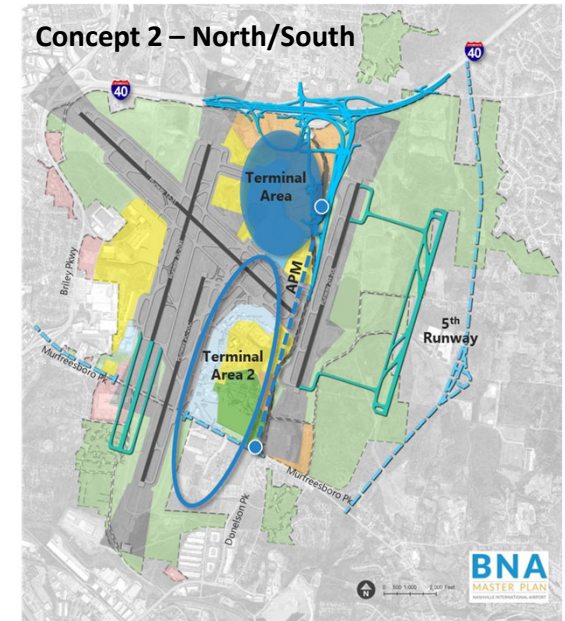
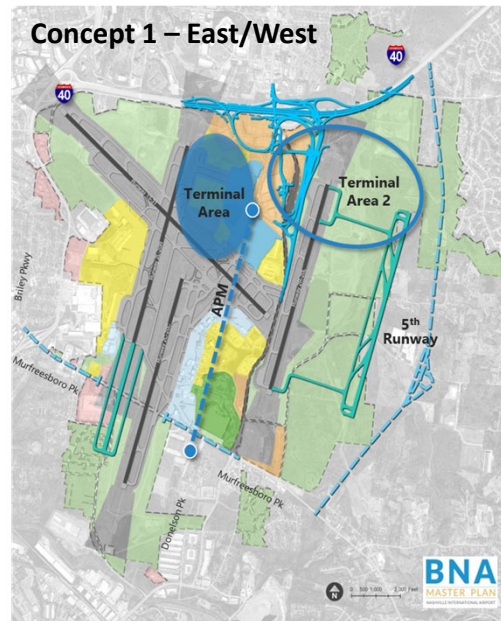
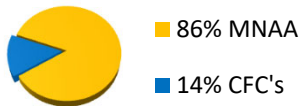
Term: 1 year

Schedule:

Contract Start: August 16, 2023

Contract End: August 16, 2024

Funding Sources:



Staff Recommendation: Operations Committee recommend that the Board of Commissioners authorize the Chair and President and CEO to execute the Professional Services Contract with SPS for a not-to-exceed contract value of \$3,500,000.

Professional Services Contract for On Call Professional Engineering Services

Description: Provide on call professional engineering design services for all engineering-led, capital projects for the next 3 years.

Contractor: Garver, LLC

Term: 1 year with two 1-year renewal options

Total Contract Cost:

| | |
|-----------------|--|
| Year 1: | \$ 5,000,000 NTE |
| Year 2 (option) | \$ 5,000,000 NTE |
| Year 3 (option) | <u>\$ 5,000,000 NTE</u> |
| Total: | \$15,000,000 NTE <i>(with 2 renewal options)</i> |

Schedule:

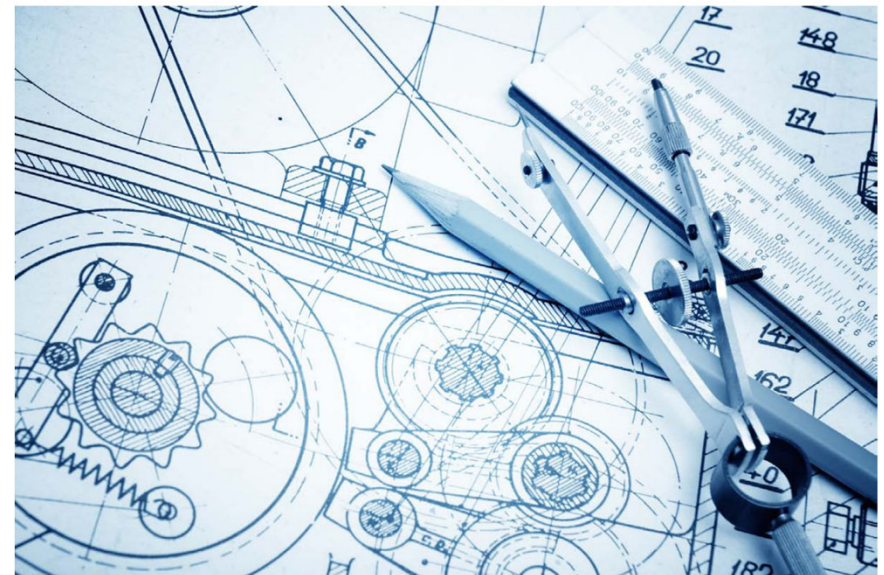
Contract Start: August 16, 2023

Contract End: August 16, 2026

Funding Sources:



■ Task by Task



Staff Recommendation: Authorize the Chair and President and CEO to execute the On Call Engineering Professional Services Contract with Garver for an annual not-to-exceed contract value of \$5,000,000.

TARI – Telecommunication Provider License and Access Fee Agreement

Background

- TARI impacts telecommunications providers
- Consolidated ductbank constructed to not be impacted by future project construction
- Each provider to license individual conduits for exclusive use
- Exclusive use requires license fee for:
 - Construction Cost: Prorated based on total conduit length
 - Property Access Fee: Based on length of ductbank occupied
- In November 2021, the Board authorized MNAA to execute license and receive fees associated with telecommunication service providers in the amount of \$2.8M for:
 - AT&T
 - Lumen
 - Comcast
 - Verizon



TARI – Telecommunication Provider License and Access Fee Agreement

Crown Castle Agreement

- Crown Castle previously sublet to AT&T but is now seeking its own conduit
- License Fee for Crown Castle: \$343,639

| Utility Owner | Conduit Length | Construction Cost | Ductbank Length | Area (10' W) | 25% FMV (\$/sf) | Property Access Fee | Total License Fee (NTE) |
|---------------------|----------------|--------------------|-----------------|----------------|-----------------|---------------------|-------------------------|
| AT&T | 32,044 | \$1,425,000 | 8,011 | 80,110 | \$0.230 | \$18,385 | \$1,443,385 |
| Lumen | 7,925 | \$353,000 | 7,925 | 79,251 | \$0.230 | \$18,188 | \$371,188 |
| Comcast | 7,004 | \$312,000 | 7,004 | 70,040 | \$0.230 | \$16,074 | \$328,074 |
| Verizon | 10,272 | \$682,000 | 10,272 | 102,721 | \$0.230 | \$23,574 | \$705,574 |
| Crown Castle | 6,909 | \$327,749 | 6,909 | 69,090 | \$0.230 | \$15,891 | \$343,639 |
| Total | 64,154 | \$3,099,749 | 33,212 | 401,211 | | \$92,112 | \$3,191,860 |

Staff Recommendation: Operations Committee recommend to the Board of Commissioners that it authorize the Chair and President and CEO to execute the license and receive fees from Crown Castle

- Professional Services Contract for Commercial Trash, Recycled Materials and Electronics Disposal
- Amendment to Professional Services Contract for Custodial Services – Satellite Concourse

Items for Approval

Daniel B. Brown, C.M., CSSBB, MAS
AVP, Maintenance, Environmental
and Safety

Professional Services Contract for Commercial Trash, Recycled Materials and Electronics Disposal

Project Description: Trash Removal Services for BNA and Outlying Properties; Contractor to perform and provide all labor, tools, transportation, services, and equipment necessary and reasonably essential to perform trash removal services for 1.7M sq ft.

Contractor: Waste Management, Inc.

Schedule: Start Date: September 01, 2023
Contract Duration: 3 years plus two 1-year renewal options

| | | |
|-----------------------|-------------------------------|--|
| Contract Cost: | Contract Cost Year 1 | \$ 726,146.80 |
| | Contract Cost Year 2 | \$ 765,954.14 |
| | Contract Cost Year 3 | \$ 807,751.85 |
| | Contract Cost Year 4 (Option) | \$ 851,639.44 |
| | Contract Cost Year 5 (Option) | <u>\$ 897,721.41</u> |
| | Total Cost w/options: | \$4,049,213.64 <i>(with 2 renewal options)</i> |

Funding Source: O&M

Staff Recommendation: Operations Committee recommend to the Board of Commissioners that it accept the proposal by Waste Management, Inc. for Trash Removal Services for BNA and Outlying Properties, and authorize the Chair and President and CEO to execute the proposed contract for \$4M.

Amendment to Professional Services Contract for Custodial Services – Satellite Concourse

Project Description: Professional (Custodial) Services for Satellite Concourse; Contractor to perform and provide all labor, tools, transportation, services, and equipment necessary and reasonably essential to perform custodial services for 90K sq. ft.

Contractor: Bestway Services, Inc.

Schedule & Term: Initial Contract: January 24, 2023 – January 24, 2026
Amendment: October 21, 2023 – January 24, 2026 (Remainder of year 1 + two years)

| Contract Cost: | <u>Amendment</u> | <u>Initial Contract</u> | <u>Total Contract</u> |
|-----------------------|------------------|-------------------------|-----------------------|
| Contract Year 1 | \$ 321,003 | \$ 2,216,528 | \$ 2,537,532 |
| Contract Year 2 | \$ 1,293,643 | \$ 2,280,324 | \$ 3,573,967 |
| Contract Year 3 | \$ 1,445,980 | \$ 2,348,734 | \$ 3,794,714 |
| Total Cost | \$ 3,060,626 | \$ 6,845,586 | \$ 9,906,213 |

Funding Source: O&M (Current custodial contract will be amended in September 2023)

Staff Recommendation: Operations Committee recommend to the Board of Commissioners that it accept the proposal by Bestway Services, Inc. for Professional (Custodial) Services for the Satellite Concourse and authorize the Chair and President and CEO to execute the proposed contract amendment for \$2.6M.

Information Items

August 9, 2023

- BNA Development Update
- JWN Development Update

Information Items

Douglas E. Kreulen, A.A.E.
President and CEO



BNA MARKETPLACE SHOWING INTERNATIONAL GATES

SAVE THE DATE

MONDAY, SEPTEMBER 25, 2023

for an

EXCLUSIVE TOUR *and*
PRE-OPENING RECEPTION
celebrating the

International Arrivals Facility (IAF)
and BNA® Marketplace

at Nashville International Airport®

More details to follow.

BNA®

Marketplace & International Arrivals Facility Reception

- Save the Date sent to approximately 580 recipients
- Invitations will be sent the week of August 21st
- ACME and Titans Press Box providing small bites, deserts and drinks



BNA Vision Construction Progress

- NOTE: Congressman Mark Green touring BNA on August 16, 2023



Satellite Concourse Construction Progress

- Ribbon cutting date TBD
 - MNA Board of Commissioner
 - Governor Bill Lee
 - State Commissioners



JWN Construction Progress

- NOTE: Congressman Mark Green touring JWN on August 15, 2023



Joint Meeting of the MNAA and MPC Operations, Engineering & Strategic Planning (“Operations”) Committees

Meeting Adjourned