



# Joint Meeting of the MNAA and MPC Operations, Engineering & Strategic Planning ("Operations") Committees

November 13, 2024



# Call to Order

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November 13, 2024

# Public Comment

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Tennessee Code Annotated, Title 8, Chapter 44, Part 1

MNAA Policy ID: 33-007, Public Comment Policy, effective July 13, 2023

No Public Comment Requests Received by Monday, November 11, 2024, 9:00 pm

# Approval of Minutes

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Joint Meeting of the MNAA and MPC Operations, Engineering & Strategic Planning Committees  
October 9, 2024

# Chair's Report

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Jimmy Granbery

Operations Committee Chair

# Items for Approval

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November 13, 2024

- Baggage Handling System (BHS) CGMP 2 - Facilities Construction
- Amendment 1 to Professional Services Contract for Terminal Access Roadway Improvements (TARI)

## Items for Approval

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Traci Holton, PE, C.M.  
VP, New Horizon

# Baggage Handling System (BHS) CGMP 2 - Facilities Construction

**Project Description:** Expand the outbound baggage handling system to increase capacity and meet future enplanement projections; CGMP2 includes construction of 22,000 sq ft building expansion, adjustment of 3 aircraft parking positions including fuel hydrant relocation, 1 new passenger boarding bridge and striping, general requirements and general conditions.

**Contractor:** Messer Construction

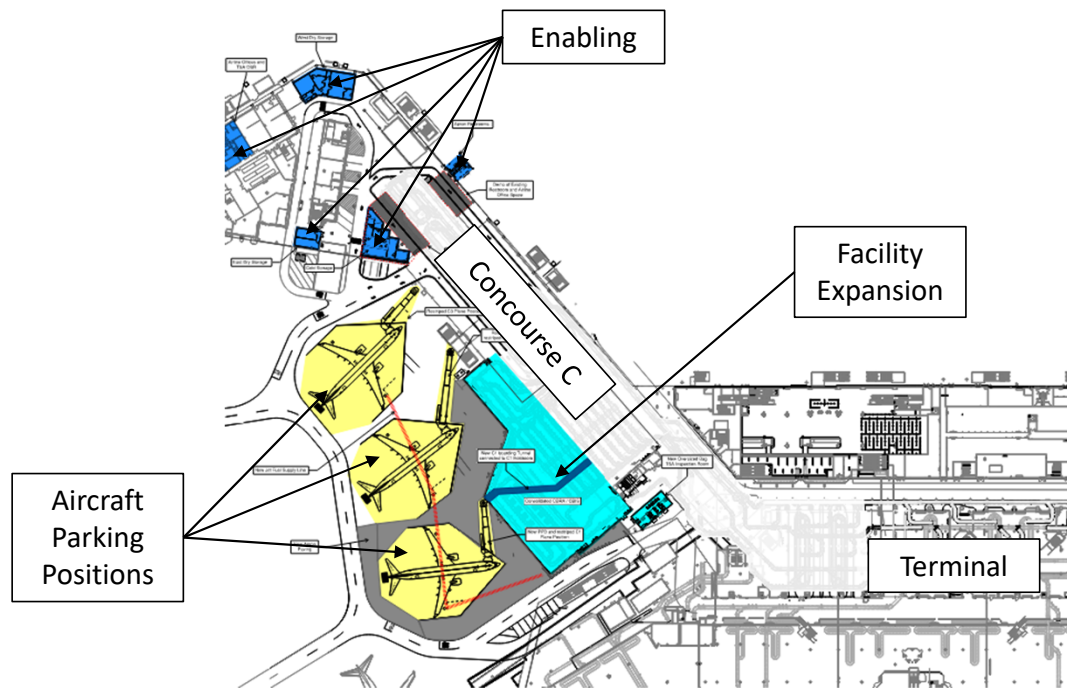
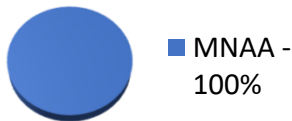
**Contract Cost:**

CGMP 1 (Design)	\$ 8,773,255
CGMP 2 (Facilities Construction)	\$ 90,000,000
CGMP 3	TBD
<b>BHS Total Budget (GMP TBD)</b>	<b>\$223,000,000</b>

**Schedule:** Contract Start December 2022  
Contract End December 2028

**SMWBE Commitment:** 4.94% MBE and/or MBE

**Funding Sources:**



**Staff Recommendation:** Operations Committee recommend to the Board of Commissioners that it authorize the Chair and President & CEO to execute CGMP2 for facilities construction related to the BHS Expansion contract with Messer Construction for \$90M.



# Amendment 1 to Professional Services Contract for Terminal Access Roadway Improvements (TARI)

**Project Description:** Design and construction services for TARI Phase 2 and 3; Amendment 1 provides design of additional 7<sup>th</sup> lane on the northeast portion of Terminal Drive which includes widening the bridge over Fly Nashville Way; and 10% bridging document and cost estimate for TARI and Garage & Rental Complex, which will be used to procure a progressive design-build team.

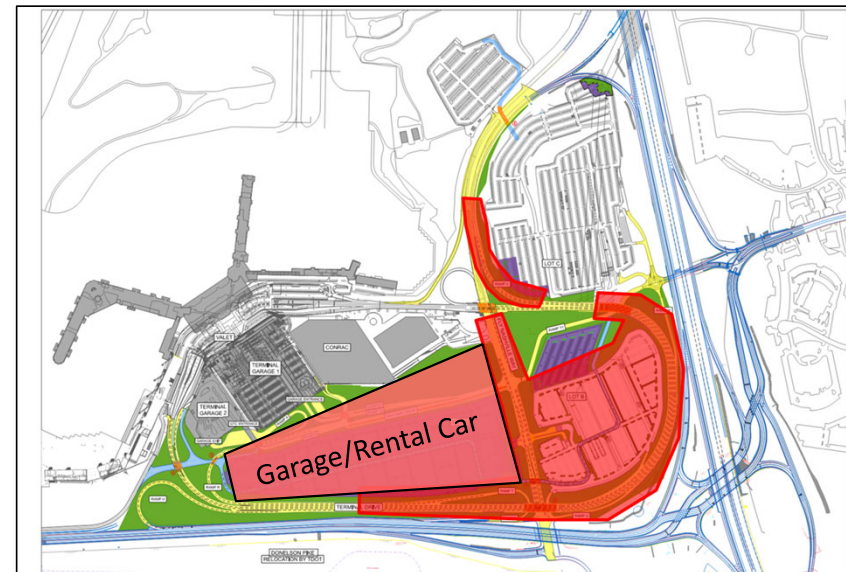
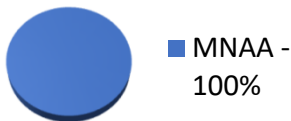
**Contractor:** Atkins North America, Inc.

<b>Contract Cost:</b>	Initial Contract	\$3,500,000
	<b>Amendment 1</b>	<b>\$2,500,000</b>
	Total Amended Contract	\$6,000,000

**Schedule:** Contract Start January 2023  
Contract End May 2028

**SMWBE Commitment:** 10.17% MBE and WBE

**Funding Sources:**



**Staff Recommendation:** Operations Committee recommend to the Board of Commissioners that it authorize the Chair and President and CEO to execute Amendment 1 to the professional services contract with Atkins in the amount of \$2,500,000.

- On-Call Contract for Snow & Ice Removal

## Item for Approval

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Daniel B. Brown, C.M., CSSBB, MAS  
VP, Facility Management

# On-Call Contract for Snow & Ice Clearing and Removal

**Project Description:** On-Call Snow and Ice Clearing and Removal Services for support areas utilized by the public, airport employees and airline personnel

**Contractor:** Grade-A Construction

**Schedule:** Start Date: December 1, 2024  
Contract Duration: Three years with two 1-year options

<b>Contract Cost:</b>	Year 1 – FY25	\$1.5M per event; \$3M NTE annual
	Year 2 – FY26	\$1.5M per event; \$3M NTE annual
	Year 3 – FY27	\$1.5M per event; \$3M NTE annual
	Year 4 – FY28 ( <i>Option Year 1</i> )	\$1.5M per event; \$3M NTE annual
	Year 5 – FY29 ( <i>Option Year 2</i> )	\$1.5M per event; \$3M NTE annual
	Estimated Contract ( <i>with options</i> )	\$15,000,000 NTE

**SMWBE Commitment:** 8.02% MBE

**Funding Source:** Operations and Maintenance (O&M)

**Staff Recommendation:** Operations Committee recommend to the Board of Commissioners that it:

- 1) Accept the proposal submitted by Grade-A for On-Call Ice and Snow Clearing and Removal
- 2) Authorize the Chair and President and CEO to execute the proposed contract for \$3M NTE annually



- Contract for Ramp Control Services

## Item for Approval

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Adam Bouchard, C.M., FRAeS  
VP, Operations

# Contract for Ramp Control Services

**Project Description:** Service Agreement with Robinson Aviation, Inc., to provide ramp control services at BNA. The Service Agreement provides for all equipment, maintenance, and operating costs associated with providing ramp control services at least 18-hours a day to ensure the safe and efficient movement of aircraft across the terminal complex.

**Contractor:** Robinson Aviation, Inc.

**Schedule:** Start Date: January 1, 2025  
Contract Duration: 2 years, with no renewal options  
NOTE: To be competitively solicited during year 2

**Contract Cost:**

Year 1 – 2025	\$ 3,151,142
Year 2 – 2026	\$ 2,568,180
<b>Total Cost NTE:</b>	<b>\$ 5,719,322</b>

**Funding Source:**

- MNAO O&M & Capital, allocated to the Airlines through the Rates & Charges Model



**Staff Recommendation:** Operations Committee recommend to the Board of Commissioners that it approve the service agreement with Robinson Aviation, Inc., and authorize the Chair and President and CEO to execute the proposed contract in the amount of \$5,719,322.

- On-Call Contract for Airfield Pavement Repair Services
- Amendment to On-Call Contract for Low Voltage - Years 4 and 5
- Amendment to On-Call General Construction Services Contract (Job Order Contract) - Year 2
- Task Order for Administration Building Modifications

## Items for Approval

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Puneet Vedi, AIA, C.M., LEED GA  
VP, Airport Capital Development

# On-Call Contract for Airfield Pavement Repair Services

**Project Description:** On-Call Contract to provide emergency repairs and scheduled rehabilitation on airfield pavement.

**Contractor:** Hi-Way Paving, Inc.

**Contract Value:** \$10,000,000 NTE/year  
1 year with four 1-year renewal options

**Schedule:** Year 1 – 11/20/24 – 11/19/25: \$10,000,000 NTE  
Year 2 – 11/20/25 – 11/19/26: \$10,000,000 NTE (*optional*)  
Year 3 – 11/20/26 – 11/19/27: \$10,000,000 NTE (*optional*)  
Year 4 – 11/20/27 – 11/19/28: \$10,000,000 NTE (*optional*)  
Year 5 – 11/20/28 – 11/19/29: \$10,000,000 NTE (*optional*)  
Total (5 years) \$50,000,000 NTE

**SMWBE Commitment:** 11.36% MBE and/or WBE

**Funding Sources:**



**Staff Recommendation:** Operations Committee recommend to the Board of Commissioners that it accept the proposal from Hi-Way Paving, Inc. and authorize the Chair and President and CEO to execute the On-Call Contract for Airfield Pavement Repair Services for \$10,000,000 NTE per year.





# Amendment to On-Call Contract for Low Voltage - Years 4 and 5

**Project Description:** On-call contract for low voltage communication and power services to maintain the various power, lighting and communications systems throughout BNA, JWN and MPC; Amendment increases NTE annual contract limit from \$750,000 to \$2,000,000 for Years 4 & 5.

**Contractor:** Simino Electric, LLC

**Current Contract Value:** \$750,000 NTE annually  
\$3.75M NTE total: 1 year + four 1-year renewal options

<b><u>Amended Contract Value:</u></b>	Year 1 – 2/26/21 – 2/26/22:	\$ 385,000 Actual
	Year 2 – 2/26/22 – 2/26/23:	\$ 342,000 Actual
	Year 3 – 2/26/23 – 2/26/24:	\$ 634,000 Actual
	Year 4 – 2/26/24 – 2/26/25:	\$2,000,000 NTE
	Year 5 – 2/26/25 – 2/26/26:	\$2,000,000 NTE
	Total (5 years)	\$5,361,000 NTE

**SMWBE Commitment:** 4.3% MBE

**Funding Sources:**  100% MNAA

**Staff Recommendation:** Operations Committee recommend to the Board of Commissioners that it authorize the Chair and President and CEO to amend the On-Call Low Voltage Contract with Simino Electric, LLC year 4 & year 5 limit from \$750,000 to \$2,000,000 NTE, for a total 5-year amount of \$5,361,000 NTE.





# Amendment to On-Call General Construction Services Contract (Job Order Contract) - Year 2

**Project Description:** On call general construction services for maintenance, repair, alteration, renovation, remediation or minor construction of facilities; Amendment increases NTE annual limit from \$3,000,000 to \$5,000,000 for Year 2.

**Contractor:** Utopia Building Group, LLC

**Current Contract Value:** \$3,000,000 NTE annually  
\$15M NTE total: 1 year + four 1-year renewal options

**Amended Contract Value:**

Year 1 – 3/20/23 – 3/30/24:	\$ 777,000 Actual
Year 2 – 3/20/24 – 3/30/25:	\$ 5,000,000 NTE
Year 3 – 3/20/25 – 3/30/26:	\$ 3,000,000 NTE (optional)
Year 4 – 3/20/25 – 3/30/26:	\$ 3,000,000 NTE (optional)
Year 5 – 3/20/25 – 3/30/26:	\$ 3,000,000 NTE (optional)
Total (5 years)	\$14,777,000 NTE

**JOC SMWBE Commitment:** 24.0% MBE and/or WBE (unchanged)

**Funding Sources:**



**Staff Recommendation:** Operations Committee recommend to the Board of Commissioners that it authorize the Chair and President and CEO to amend of the Job Order Contract with Utopia Year 2 limit from \$3,000,000 to \$5,000,000 NTE, for a total 5-year contract amount of \$14,777,000 NTE.



# Task Order for Administration Building Modifications

**Project Description:** Build-out to add additional cubicles, offices, and conference rooms to the Administration Building, utilizing the Job Order Contract.

**Contractor:** Utopia Building Group, LLC

**On-Call Contract Value:** \$5,000,000 NTE (Year 2)

**Total Task Order Cost:** \$1,000,000 NTE (\$3.2M of \$5M NTE committed)

**Schedule:** Task Order Start: November 2024  
Task Order End: May 2025

**JOC SMWBE Commitment:** 24.0% MBE and/or WBE

**Funding Sources:**



**Staff Recommendation:** Operations Committee recommend to the Board of Commissioners that it authorize the proposed Task Order through the Job Order Contract with Utopia for an amount Not to Exceed \$1,000,000.

# Information Items

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November 13, 2024

- BNA Development Update
- JWN Development Update

## Information Items

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Douglas E. Kreulen, A.A.E.  
President and CEO



# BNA Development Update

- Concourse D Extension
  - Concessions Turnover Mar 4, 2025
  - Completion July 2, 2025
  - 231 Days to Opening
- Concourse A Ramp Paving
  - Notice to Proceed Oct 24, 2024
  - Phase 1.1 completion Apr 22, 2025
  - Substantial completion July 21, 2025
- Roadways / Curbside
  - Taxi/Limo move to South Wing Lot complete
  - TARI Excavation Progress – 366,500 CY of 555,000 CY
  - Bridge Demo January 2025





V3, Parcels 4 & 5, October 31, 2024



MNPD, Parcel 10, October 11, 2024



# JWN Development Update

## Solicitation of 2<sup>nd</sup> FBO Schedule

- ✓ Release RFP Jul 17, 2024
- ✓ Pre-proposal Meeting & Site Visit Aug 8, 2024
  - 36 attendees
  - 20 potential bidders
- ✓ 3 Proposals Received Sep 27, 2024
  - Atlantic Aviation
  - Signature Aviation
  - Jet Access
- ✓ Staff Recommendation Oct 24, 2024
- **Committee Recommendation** Nov 13, 2024
- Board Approval Nov 20, 2024
- Contract Award By Dec 31, 2024





## Joint Meeting of the MNAA and MPC Operations, Engineering & Strategic Planning (“Operations”) Committees

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Meeting Adjourned