

**Agenda of the Joint Meeting of the
MNAA Board of Commissioners
and MPC Board of Directors**



Date/Time: Wednesday, January 15, 2025, at 1:00 p.m.
Place: Nashville International Airport – Tennessee Board Room
Board Members: Nancy Sullivan, Chair
Jimmy Granbery, Vice Chair
Andrew Byrd, Secretary
Bobby Joslin
Joycelyn Stevenson
Dr. Glenda Glover
Glenn Farner

I. CALL TO ORDER

II. PUBLIC COMMENTS

No requests for public comments received to date. Deadline is January 13, 2025 at 1:00 p.m.

III. APPROVAL OF MINUTES

December 18, 2024 Minutes of the Joint Meeting of the MNAA Board of Commissioners & MPC Board of Directors

IV. CHAIR'S REPORT

V. PRESIDENT'S REPORT

VI. ITEMS FOR APPROVAL

1. New Horizon II Program Scope and Budget (Operations)
2. 2nd Amendment to Advertising Concession Agreement (Finance)
3. FY25 and FY26 Capital Improvement Amendment (JWN Apron Pavement Rehabilitation);
MNAA Resolution 2025-01 (Finance)

VII. INFORMATION ITEMS

None

VIII. ADJOURN

Minutes of the Meeting of the MNAA Board of Commissioners and MPC Board of Directors



Date: December 18, 2024

Location: Metropolitan Nashville Airport Authority
Tennessee Boardroom

Time: 1:00 p.m.

Board Members Present: Nancy Sullivan, Chair; Jimmy Granbery, Vice Chair; Andrew Byrd, Secretary; Bobby Joslin; Joycelyn Stevenson; and Glenda Glover

Board Members Absent: Glenn Farner

MNAA Staff & Guests Present: Doug Kreulen, Cindy Barnett, Lisa Lankford, Trish Saxman, Marge Basraj, John Cooper, Chief Findlen, Adam Floyd, KC Hampton, Traci Holton, Eric Johnson, Roman Keselman, Carrie Logan, Rachel Moore, Ted Morrissey, Stacey Nickens, Josh Powell, Robert Ramsey, Davita Taylor, and Puneet VEDI

I. CALL TO ORDER

In accordance with the 3rd Amended and Restated Bylaws of the MNAA Board of Commissioners, Section 2.4, Chair Sullivan called the MNAA Board of Commissioners and MPC Board of Directors Meeting to order at 1:00 p.m., pursuant to Public Notice dated December 10, 2024.

II. PUBLIC COMMENTS

Chair Sullivan stated there were no public comment requests received.

III. APPROVAL OF MINUTES

Chair Sullivan called for a motion to approve the Minutes of the November 20, 2024, Joint Meeting of the MNAA Board of Commissioners and MPC Board of Directors. A motion to approve was made by Vice Chair Granbery and seconded by Commissioner Stevenson.

Chair Sullivan asked Ms. Saxman for a roll call:

Chair Sullivan – Yes

Vice Chair Granbery – Yes

Secretary Byrd – Yes

Commissioner Joslin – Yes

Commissioner Stevenson – Yes

Commissioner Glover – Yes

The motion passed with a vote of 6 to 0.

IV. CHAIR'S REPORT

Chair Sullivan thanked all of the Board members and MNAAB Staff for all their hard work throughout the year to make BNA great as we continue to grow and excel as an airport. Chair Sullivan wished everyone Happy Holidays.

V. PRESIDENT'S REPORT

President Kreulen thanked Chair Sullivan and stated Frommer's named Nashville as one of the Best Places to Go in 2025. There is good hope that we are going to continue having passengers travel to Nashville and the beautiful state of Tennessee. Nashville is 1 of 20 best and there are only 4 of the 20 in the United States.

President Kreulen reported that on December 4, 2024 Avelo announced the addition of direct service to 4 new markets. In April 2025, Avelo will add 2 times weekly service to Concord, NC, Wilmington, DE, Rochester, NY and Wilmington, NC.

President Kreulen reported that BNA is shortlisted for the Routes Americas Award. The airport awards highlight organizations that have excelled in route development marketing and are judged by airlines. The over-20-million-passenger airport shortlist includes Nashville International Airport, Denver International Airport, Montreal-Trudeau International Airport, Tampa International Airport and Washington Dulles International Airport. The winners will be announced at Routes Americas 2025 conference which will be held February 2025 in Nassau & Paradise Island, Bahamas. Mr. Josh Powell, AVP, Airline and Government Relations, and Chris Saunders, Manager, Airline Affairs, will attend.

President Kreulen reported that Southwest Airlines announced on December 13, 2024 that they will be adding direct service to Louisville, KY which begins on August 5, 2025. This allows travelers quicker itineraries to their overall goal to reach popular destinations across the US. Vice Chair Granbery asked if Louisville made the announcement, not BNA. President Kreulen replied MNAA made the announcement, and the Kentucky news found out about it from us.

President Kreulen stated that MNAA will transition Terminal Wi-Fi from Boingo to MNAA-owned and operated Wi-Fi (managed by Boldyn). The changeover starts Wednesday, December 18, 2024, at 11:00 p.m. MNAA's goal is to become the fastest Wi-Fi in the U.S. Over the past few years, we have worked with Boingo to get into the top 10 and we now believe this will take us up to the next level. The Wi-Fi upgrade will be up to 20 times faster and provide a more convenient customer experience.

President Kreulen announced the BNA Passengers for December FY25 are projected to be 1.9M passengers, and fiscal year at 25.3M. BNA will be trending down through the holidays and January will be our low part of the year and will get ready for the spring/summer season. Overall, we are averaging 70K daily passengers.

President Kreulen presented the Committee 30-day Outlook for January which is planned to have 2 items for approval in the Operations Committee and 1 item in the Finance Committee. The Management Committee has none at this time. The Committee 60-Day Outlook for February will have 3 items for approval in the Operations Committee. The Siting Study that we have been presenting for Terminal II will be finalized into an executive document and will be 12 months of study on how Terminal II will move forward. The Finance Committee will have 1 approval and no items for the Management Committee.

President Kreulen concluded the President's update.

VI. ITEMS FOR APPROVAL

1. Construction Contract Change Order 3 for JWN Terminal building Parking Lot Expansion (Operations)

President Kreulen introduced Puneet Vedi, VP, Airport Capital Development, to brief the Commissioners on the Construction Contract Change Order 3 for JWN Terminal Building Parking Lot Expansion. Mr. Vedi stated that on October 20, 2023, the Board approved a construction contract to Roger’s Group, Inc. for \$1.5M for the construction of the terminal building parking lot expansion project at JWN. The proposed change order will add scope to the construction contract for JWN Lot Expansion, including additional resurfacing of 2,900 linear feet of Tune Airport Drive. Mr. Vedi stated this Change Order utilized bid prices from the original bid, and the funds will come from the FY25 Capital Improvement Project (“CIP”). The new total contract including previous change orders will be \$2,092,913.50 NTE. The DBE commitment is 16.39%.

Mr. Vedi recommended the Board of Commissioners authorize the Chair and President and CEO to execute Change Order 3 to the Construction Contract with Roger’s Group, Inc. for \$500,000 NTE.

Vice Chair Granbery stated the Operations Committee voted 3 to 0 to recommend approval on December 11, 2024. Chair Sullivan asked for a motion to approve as presented. Vice Chair Granbery made a motion and Commissioner Joslin seconded the motion.

Chair Sullivan asked Ms. Saxman for a roll call:

Chair Sullivan – Yes

Vice Chair Granbery – Yes

Secretary Byrd – Yes

Commissioner Joslin – Yes

Commissioner Stevenson – Yes

Commissioner Glover – Yes

The motion passed with a vote of 6 to 0.

2. On-Call Job Order Contract Task Order for Ground Transportation Center (GTC) Reconfiguration (Operations)

President Kreulen introduced Traci Holton, VP, New Horizon, to brief the Commissioners on the On-Call Job Order Contract for Ground Transportation Center (GTC) Reconfiguration. Ms.

Holton stated this is for the reconfiguration of the GTC, which will allow efficient maneuverability and flow through the GTC for both TNC drop-offs and pick-ups. This will enhance our curbside and minimize the congestion we have been experiencing. This utilizes our Job Order Contract (JOC) and this puts our total of the JOC to \$4.2M of the \$5M.

Ms. Holton requested the Board of Commissioners authorize the Chair and President and CEO to authorize the task order through the JOC with Utopia for the amount of \$1,000,000 NTE.

Vice Chair Granbery stated this is \$4.2M out of the \$5M total approved, and asked if it is anticipated it will carry you through July. Ms. Holton replied that the contract renews in February and MNAA should be in good shape.

Vice Chair Granbery stated the Operations Committee voted 3 to 0 to recommend approval on December 11, 2024. Chair Sullivan asked for a motion to approve as presented. Vice Chair Granbery made a motion and Commissioner Stevenson seconded the motion.

Chair Sullivan asked Ms. Saxman for a roll call:

Chair Sullivan – Yes

Vice Chair Granbery – Yes

Secretary Byrd – Yes

Commissioner Joslin – Yes

Commissioner Stevenson – Yes

Commissioner Glover – Yes

The motion passed with a vote of 6 to 0.

3. Service Contract for Common Use System (Finance)

President Kreulen introduced KC Hampton, AVP, Information Technology, to brief the Commissioners on the Service Contract for Common Use System. Mr. Hampton stated the Service contract is to provide a Common Use System at BNA for ticketing and gate boarding operations for the airlines to include software, hardware, management, and maintenance. Mr. Hampton stated the selected contract vendor is AeroCloud Systems, Ltd. for a 5-year contract with a \$2M total contract value. Mr. Hampton stated the procurement method is a

Carahsoft Cooperative Agreement and the SMWBE goal is race and gender neutral. The funding source is the existing budget through CIP and FY25 O&M.

Mr. Hampton recommended the Board of Commissioners authorize the Chair and President & CEO to execute the proposed contract with AeroCloud Systems Ltd. for \$2,054,350.

Secretary Byrd stated the Finance Committee voted 3 to 0 to recommend approval on December 11, 2024. Chair Sullivan asked for a motion to approve as presented. Secretary Byrd made a motion and Commissioner Glover seconded the motion.

Chair Sullivan asked Ms. Saxman for a roll call:

Chair Sullivan – Yes

Vice Chair Granbery – Yes

Secretary Byrd – Yes

Commissioner Joslin – Yes

Commissioner Stevenson – Yes

Commissioner Glover – Yes

The motion passed with a vote of 6 to 0.

4. 10th Amendment to Fraport Lease & Concession Agreement (Finance)

President Kreulen introduced Eric Johnson, SVP, Chief Revenue Officer, to brief the Commissioners on the 10th Amendment to Fraport Lease & Concession Agreement. Mr. Johnson stated MNAA has a Lease and Concession Agreement (Agreement) with Fraport, Tennessee, Inc. (Fraport) to develop and operate a terminal-wide concessions program, including food, beverage, services, retail, and vending offerings. The term of the agreement commenced on February 1, 2019, and will expire on January 31, 2029. Fraport has requested modifications to certain operating provisions of the Agreement to ease operating costs for concession tenants. The first change requested is to amend concession pricing to allow prices comparable to street prices plus up to 10% which allows concession tenants to recover higher airport operating costs and aligns BNA with most U.S. airports. Mr. Johnson stated the second change is to amend the concession operating hours to require tenants to remain open until the last scheduled departure from their respective concourse. The current language has a requirement that all tenants remain open until the last actual departure in the entire terminal

which results in higher operating costs and impacts employee retention. As a note, even with this modification, the airport still has the ability to require the Tenants to remain open beyond the last scheduled departure when needed to provide service due to flight delays.

Commissioner Glover asked when it goes into effect. Mr. Johnson replied it will go into effect after all of the documents are signed, maybe beginning of the year. Commissioner Joslin stated this is past due and he is a big fan of Fraport.

Mr. Johnson requested that the Board of Commissioners accept the 10th Amendment to the Fraport Agreement and authorize the Chair and President & CEO to execute the Amendment.

Secretary Byrd stated the Finance Committee voted 3 to 0 to recommend approval on December 11, 2024. Chair Sullivan asked for a motion to approve as presented. Secretary Byrd made a motion and Commissioner Glover seconded the motion.

Chair Sullivan asked Ms. Saxman for a roll call:

Chair Sullivan – Yes

Vice Chair Granbery – Yes

Secretary Byrd – Yes

Commissioner Joslin – Yes

Commissioner Stevenson – Yes

Commissioner Glover – Yes

The motion passed with a vote of 6 to 0.

5. 2nd Amendment to Paradies Lease & Concession Agreement (Finance)

Mr. Johnson stated MNAA has a Lease and Concession Agreement (Agreement) with Paradies-Lagardere@Nashville, LLC (Paradies) to develop and operate a concessions program in the Satellite Concourse. The term of the agreement commenced on October 19, 2023, and will expire on October 18, 2033. Likewise with the previous action this will allow street prices plus up to 10%. This is the only action required for the Paradies agreement because the Board took previous actions to adjust their hours of operation. Commissioner Glover asked if it will also start the first of the year. Mr. Johnson replied yes.

Mr. Johnson requested the Board of Commissioners accept the 2nd Amendment to the Paradies Agreement and authorize the Chair and President & CEO to execute the Amendment.

Secretary Byrd stated the Finance Committee voted 3 to 0 to recommend approval on December 11, 2024. Chair Sullivan asked for a motion to approve as presented. Secretary Byrd made a motion and Commissioner Glover seconded the motion.

Chair Sullivan asked Ms. Saxman for a roll call:

Chair Sullivan – Yes

Vice Chair Granbery – Yes

Secretary Byrd – Yes

Commissioner Joslin – Yes

Commissioner Stevenson – Yes

Commissioner Glover – Yes

The motion passed with a vote of 6 to 0.

VII. INFORMATION ITEMS

1. None

President Kreulen concluded the presentation.

I. ADJOURN

There being no further business brought before the Board, Chair Sullivan made the motion to adjourn, and Vice Chair Granbery seconded the motion, which carried by a vote of 6 to 0. Chair Sullivan adjourned the meeting at 1:17 p.m.

Andrew Byrd, Board Secretary

STAFF ANALYSIS

Board of Commissioners

Date: January 15, 2025
 Facility: Nashville International Airport
 Subject: New Horizon II Program Scope and Budget

I. Recommendation

Staff requests that the Board of Commissioners:

- 1) Accept the proposed New Horizon II Program Scope and Budget of \$1.34B, and
- 2) Authorize the President and CEO to proceed with New Horizon II program execution.

II. Analysis

A. Background

At the October 2021 Board Retreat, staff demonstrated the need for additional gates beyond what would be provided as part of Vision and presented the New Horizon concept. New Horizon consisted of a 5-gate extension to Concourse D, a new A Concourse, relocation of the Air Freight Building and Baggage Handling System improvements. In November 2021, the Board approved funding for New Horizon program development, which was conducted by Holder/Corgan. The team studied all facets of the Concourse D Extension and new Concourse A and provided the 10% construction documents, 10% space utilization plans, 10% proposed move matrix, renderings, schedule and cost. At that time, the program was estimated at \$1,462,500,000, to include Concourse D Extension, new Concourse A, Baggage Handling System Expansion, new Air Freight Building, TARI Phase 2/3 and art. Landrum and Brown supported the financial feasibility analysis and determined the program was generally affordable, with Series 2024 and Series 2026 Bonds.

The Baggage Handling System Expansion design-build was approved in November 2022; Concourse D Extension design-build was approved in May 2023; Concourse A design was approved in October 2023 and Construction Manager at Risk in August 2024; and TARI Phase 2 was approved in October 2023. Since that time, additional expansion projects are in the pipeline including the central ramp expansion, CONRAC and other facilities, land and roadway requirements.

In August 2024 the Board approved dividing the New Horizon Program into New Horizon I and New Horizon II as well as the New Horizon I Program and Budget as follows:

Baggage Handling System Improvements	\$ 243,000,000
Concourse D Extension	\$ 287,000,000
Concourse A Reconstruction	\$ 855,000,000
Central Ramp Expansion	\$ 156,000,000
Art (~ 0.4% applicable projects)	\$ 4,000,000

<u>Program Contingency</u>	\$ 75,000,000
New Horizon I Total	\$1,620,000,000

At the October 2024 Board Retreat, staff presented landside requirements, including surface and garage parking, rental car spaces, and roadway improvements traffic modeling. The scope of New Horizon II (landside) includes:

- Terminal Area Roadway Improvements (TARI)
 - Demo Existing Donelson
 - Loop Road/Bridges
- Parking Garage
- CONRAC
- Surface Parking Lot
- Art

Staff are developing the program for Future MNAA Campus Requirements.

B. Impact / Findings

SMWBE Goal:	Will be determined for each project
Program Start Date:	December 2023 (program development)
Duration of Program:	6 years
Program Completion Date:	December 2029
Budget	
TARI	\$ 300,000,000 (increase of \$133,500,000)
Parking Garage (3,000 spaces)	\$ 310,000,000
Surface Parking (5,000 spaces)	\$ 95,000,000
CONRAC (4,700 Spaces)	\$ 564,000,000
Art (~ 0.4% applicable projects)	\$ 3,500,000
<u>Program Contingency</u>	<u>\$ 65,000,000</u>
New Horizon II Total	\$1,337,500,000
Funding Source:	MNAA and PFC backed bonds

C. Strategic Priorities

- Plan for the Future
- Prepare for the Unexpected

D. Options / Alternatives

1. Do nothing: The “Do Nothing” option will result in lack of facilities to support future demand and impact the customer experience.

III. Committee Review

This item was presented to the Operations Committee on January 8, 2025. The Operations Committee voted 2 to 0 to recommend approval to the Board of Commissioners.

STAFF ANALYSIS

Board of Commissioners

Date: January 15, 2025
Facility: Nashville International Airport
Subject: 2nd Amendment to Advertising Concession Agreement

I. Recommendation

Staff requests that the Board of Commissioners:

- 1) accept the 2nd Amendment to the Advertising Concession Agreement between MNAA and Clear Channel Airports, and
- 2) authorize the Chair and President and CEO to execute the Concession Agreement Amendment

II. Analysis

A. **Background**

In May 2016, a Request for Proposals (RFP) was issued for Advertising Concessions, and the Board approved selection of In-Ter-Space Services, Inc., dba Clear Channel Airports (CCA) on October 16, 2016. CCA entered into a Concession Agreement (Agreement) with The Metropolitan Nashville Airport Authority (MNAA) dated November 1, 2016. The term of the Concession Agreement is ten (10) years, commencing June 30, 2017, and expiring June 30, 2027. The RFP included the Authority having the option to extend the Initial term of the agreement.

The terms of the agreement included:

- Annual concession fees in an amount equal to the greater of (i) 60% of Gross Receipts from concession operations, or (ii) a minimum annual amount determined in accordance with the proposed Concession Agreement.
- Investment of at least \$1.3M in the initial installation and \$375K for a mid-term refurbishment (2022)
 - CCA has invested \$1.9M into the advertising program at BNA.

The agreement was amended in 2023 to update Exhibits A and B for advertising inventory changes under BNA Vision. By comparison, 328 advertising locations were identified and approved in the original contract; following BNA Vision 125 advertising locations were identified and approved, despite the Inventory that was added in Concourse D (2020), Satellite Concourse (2023), and Grand Hall and Central Marketplace (2023).

B. **2nd Amendment**

The proposed 2nd Amendment includes 1) updates to Exhibits A and B for additional inventory, 2) 3-year term extension, 3) increase of 4% revenue share, 4) 50% reduction in iHeart Radio commitment, and 5) provisions for the new Concourse A.

- 1) Exhibit A and B will be amended to include the following additional Inventory, increasing the advertising locations to 150:
 - IAF West Escalator Soffit (Near Gate T1; digital screen to match design standard of North and South escalators to Baggage Claim)
 - IAF Center Escalator Soffit (Near Gate T3; digital screen to match design standard of North and South escalators to Baggage Claim)
 - IAF East Escalator Soffit (Near Gate T6; digital screen to match design standard of North and South escalators to Baggage Claim)
 - North and South escalator wall wraps in Baggage Claim
 - Grand Hall/Central Marketplace (Near Gate T4; lit tension fabric display to be installed)
 - Concourse D Extension (8 new locations)
- 2) The 3-year Extension, commencing July 1, 2027, through June 30, 2030, expiration of the agreement, will provide CCA a return on its investment for the Inventory added in the New Horizon construction of the Concourse D Extension.
- 3) In consideration of the extension, there will be a 4% increase in the revenue share paid to MNAA, making the revenue share percentage 64%, effective July 1, 2027, through June 30, 2030, expiration of the Agreement.
- 4) The iHeart Radio Commitment will be reduced by 50% from \$75,000 to \$37,500 per year of the Extension, commencing July 1, 2027, through the June 30, 2030, expiration of the Agreement.
- 5) MNAA will provide all the digital and print assets for new Concourse A, where 11 locations are planned. CCA will provide the network connections and media players to deliver content to those assets and will provide maintenance and repair to the digital and print assets over the three-year term of the extension.

C. Impact/Findings

ACDBE Participation Level:	46.3%
ACDBE Commitment:	15%
Contract Start Date:	July 1, 2017
Extension Start Date:	July 1, 2027
Duration of Extension:	Three (3) years, expiring June 30, 2030
MNAA Revenue:	July 2017 – June 2024: \$14,339,773 (actual, MAG/60%)
	July 2024 – June 2025: \$ 2,580,038 (projected, 60%)
	July 2025 – June 2025: \$ 2,734,840 (projected, 60%)
	July 2026 – June 2025: \$ 2,898,930 (projected, 60%)
	July 2027 – June 2025: \$ 3,188,824 (projected, 64%)
	July 2028 – June 2025: \$ 3,507,706 (projected, 64%)
	<u>July 2029 – June 2025: \$ 3,858,477 (projected, 64%)</u>
	Total Contract: \$33,108,588

Funding Source:

CCA Capital Investment

III. Strategic Priorities

- Plan for the Future
 - This extension provides for the seamless continuation of the advertising program with the completion of the Concourse D Extension and new Concourse A.
 - This extension provides for the continued investment in BNA by Clear Channel Airports.
- Prepare for the Unexpected
 - This extension ensures continuity of BNA’s advertising program as Concourse D Extension and new Concourse A open.
 - This extension ensures the advertising plans for Concourse D Extension and new Concourse A are achieved in a timely and cohesive manner.

IV. Options/Alternatives

If a Second Amendment is not approved, the Concourse D Extension will open with no advertising in place, as MNAA will not have ample time to rebid for Concourse D Extension and Concourse A advertising. It is highly likely that MNAA will not receive bids for a small portion of the advertising at BNA. Further, if CCA was not the awarded bid, MNAA will have competing advertising programs, which will cause confusion to potential advertisers.

V. Committee Review

This item was presented to the Finance Committee on January 8, 2025. The Finance Committee voted 2 to 0 to recommend approval to the Board of Commissioners.

STAFF ANALYSIS

Board of Commissioners

Date: January 15, 2025

Facility: John C. Tune Airport (JWN)

Subject: FY25 & FY26 Capital Improvement Amendment (JWN Apron Pavement Rehabilitation)

I. Recommendation

Staff requests that the Board of Commissioners:

- A. Authorize and approve an amendment to the FY25-FY29 CIP by transferring \$500K of the FY26 proposed project budget for the JWN Apron Pavement Rehabilitation Design (Phase 1 of 2; South Area) to FY25, and
- B. Authorize and approve an amendment to the FY25 CIB by adding the \$500K project budget, and
- C. Authorize the Chair and President & CEO to execute MNAA Resolution 2025-01 amending Resolution 2024-07

II. Analysis

A. Background

On April 17, 2024, the Board adopted Resolution 2024-07 which approved the FY25 JWN Capital Improvements Budget and FY25-29 JWN Capital Improvements Plan. The FY26 JWN Capital Improvements Plan included a project for Apron Pavement Rehabilitation (Phase 1 of 2; South Area) for \$2.6M. MNAA is required to submit an Airport Capital Improvement Plan (ACIP) to the Tennessee Department of Transportation (TDOT) annually, and this project was included on the CY2025 ACIP that was submitted September 13, 2024. The funding for the project includes \$1.4M Bipartisan Infrastructure Law (BIL) Airport Improvement Grant (AIG) funds, \$39K Airport Improvement Program (AIP) funds and \$641K State funding.

On December 20, 2024, TDOT notified MNAA that \$120K of the programmed federal BIL funding will expire on April 16, 2025. To ensure this programmed funding is not lost, a design grant for this project must be executed no later than March 19, 2025. This will allow sufficient time for the completion of the environmental component of the design and 30% of the actual design, as required by TDOT.

The design contract will be issued from the existing JWN Engineering On-Call Agreement with AtkinsRealis ("Atkins").

B. Strategic Priorities

- Invest in JWN

C. Options/Alternatives

Do Nothing: The “Do Nothing” option will result in the expiration of BIL funding, and therefore not available for the project budget.

III. Committee Review

This item was presented to the Finance Committee on January 8, 2025. The Finance Committee voted 2 to 0 to recommend approval to the Board of Commissioners.

MNAA RESOLUTION NO. 2025-01

A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE METROPOLITAN NASHVILLE AIRPORT AUTHORITY AMENDING RESOLUTION 2024-07, APPROVING AN AMENDMENT TO THE CAPITAL IMPROVEMENTS PLAN FOR JOHN C. TUNE AIRPORT FOR FISCAL YEARS 2025 TO 2029, AND APPROVING THE AMENDED CAPITAL IMPROVEMENTS BUDGET FOR JOHN C. TUNE AIRPORT FOR FISCAL YEAR 2025.

WHEREAS, the President has submitted, for Board approval, an Amendment to the Capital Improvements Budget for John C. Tune Airport for fiscal year beginning July 1, 2024, and ending June 30, 2025, pursuant to Article IV, Section 4.3.3 of the Third Amended and Restated Bylaws of the Board of Commissioners.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE METROPOLITAN NASHVILLE AIRPORT AUTHORITY AS FOLLOWS:

Section 1. That the Board of Commissioners hereby amends the FY25 Capital Improvements Budget for FY25 for John C. Tune Airport by adding “Apron Pavement Rehab (Phase 1 of 2; South Area)”.

Section 2. That the Board of Commissioners hereby amends the FY25-FY29 Capital Improvements Plan by replacing \$2,600,000 for “Apron Pavement Rehab (Phase 1 of 2; South Area)” with \$2,100,000 for FY26, and adding “Apron Pavement Rehab (Phase 1 of 2; South Area)” with \$500,000 to FY25.

Section 3. This Resolution shall take effect from and after its adoption and be made a part of the Board of Commissioners official Minutes of Record.

RECOMMENDED:

ADOPTED:

Douglas E. Kreulen, President & CEO

Nancy B. Sullivan, Board Chair

APPROVED AS TO FORM AND LEGALITY:

ATTEST:

MNAA Legal Counsel

Andrew W. Byrd, Board Secretary

This 15th day of January 2025.

Business Diversity Development, December FY'2024 Certification Report as of January FY'2025

Total Certified firms:	New Certified firms: 7/1/2024 - YTD	Totals	Firms Certified in November FY'25	Totals	New Applications Received: 7/1/2024 -YTD	Totals	New Interstate Apps Received: 7/1/2024-YTD	Totals	Renewals Received: 7/1/2024 -YTD	Totals	Denials, Delist & Withdrawals 7/1/2024 -YTD	Totals	Monthly OnSite's Completed 7/1/2024 -YTD
132 Firms	Construction:	7	Construction:	0	Construction:	11	Construction:	0	Construction:	45	Construction:	1	4
223 Firms	Professional Svcs:	23		4	Professional Svcs:	18	Professional Svcs:	15	Professional Svcs:	78	Professional Svcs:	0	7
	professional	23	professional	4	professional	15	professional	15	professional	71	professional	0	7
	security	0	security	0	security	1	security	0	security	3	security	0	0
	janitorial	0	janitorial	0	janitorial	2	janitorial	0	janitorial	4	janitorial	0	0
	landscaping	0	landscaping	0	landscaping	0	landscaping	0	landscaping	0	landscaping	0	0
141 Firms	Goods/Svcs:	15	Goods/Svcs:	3	Goods/Svcs:	3	Goods/Svcs:	11	Goods/Svcs:	49	Goods/Svcs:	3	0
	printing/signage	0	printing/signage	0	printing/signage	0	printing/signage	0	printing/signage	3	printing/signage	0	0
	supplier	1	supplier	0	supplier	0	supplier	1	supplier	6	supplier	0	0
	miscellaneous	0	miscellaneous	0	miscellaneous	0	miscellaneous	0	miscellaneous	0	miscellaneous	0	0
	concessions	14	concessions	3	concessions	3	concessions	10	concessions	40	concessions	3	0
496 Total		45 Total		7 Total		32 Total		26 Total		172 Total		4 Total	11 Total

Certification Inquiries (phone, email, meet & greets)

Monthly Inquires: 16

Total Inquires YTD: 251

Report Date: 1.8.2025



BDD Educational Outreach, Technical Assistance, and Program Development Activities

FY '2025	Date of Event	BDD Outreach Engagement Events
BNA to hosted: The ACCOUNTING Presentation and Outreach Event for BNA Small Businesses	July 10, 2024	BDD Team hosted: ACCOUNTING Presentation for Small Businesses presented by Eric Ruffin w/ Ruffin Consulting.
BNA/BDD hosted: 39th AMAC Airport Business Diversity Conference	August 3-August 8, 2024	Team BNA/BDD hosted Aviation, Airport and Transportation Executives, Leaders, and Minority Professionals Conference.
2024 DBE Small Business Annual Meeting - Tennessee Department of Transportation (TDOT) Civil Rights Division Disadvantaged Business Enterprise (DBE) Program	August 27, 2024	Efforts to provide DBE and Small Business owners with a venue to engage and learn about transportation-related contract opportunities within TDOT and from other organizations. Theme is Are You Contract Ready? Build With Us: TDOT's \$15 Billion 10-Year Transportation Plan.
RED Academy/Urban League Middle Tennessee Co-Instructor and lend your expertise for the "Understanding the MBE/WBE Certification Process"	September 4, 2024	Understanding the MBE/WBE Certification Process with BNA
2024 Construction Opportunities Conference	September 27, 2024	Annual Construction Opportunities Conference - a day filled with networking, workshops, and insights into the latest trends in the construction industry. Whether you're a seasoned pro or just starting out, this event is perfect for anyone looking to expand their knowledge and connect with industry leaders.
The American Contract Compliance Association (ACCA)	September 30, 2024 - October 5, 2024	Soaring to new horizons embodies continued progress and collaboration with diverse perspectives to reach a new height of success. The National organization provide training, standardization of practice, networking, and support to the many affirmative action, contract compliance, equal employment, and human rights workers across the country.
BNA to hosted: How To Do Business Presentation and Outreach Event for BNA Small Businesses	November 14, 2024	Understanding the How to do Business with BNA - Diversity and Procurement Process with BNA